

RONATI

2026 GUIDE



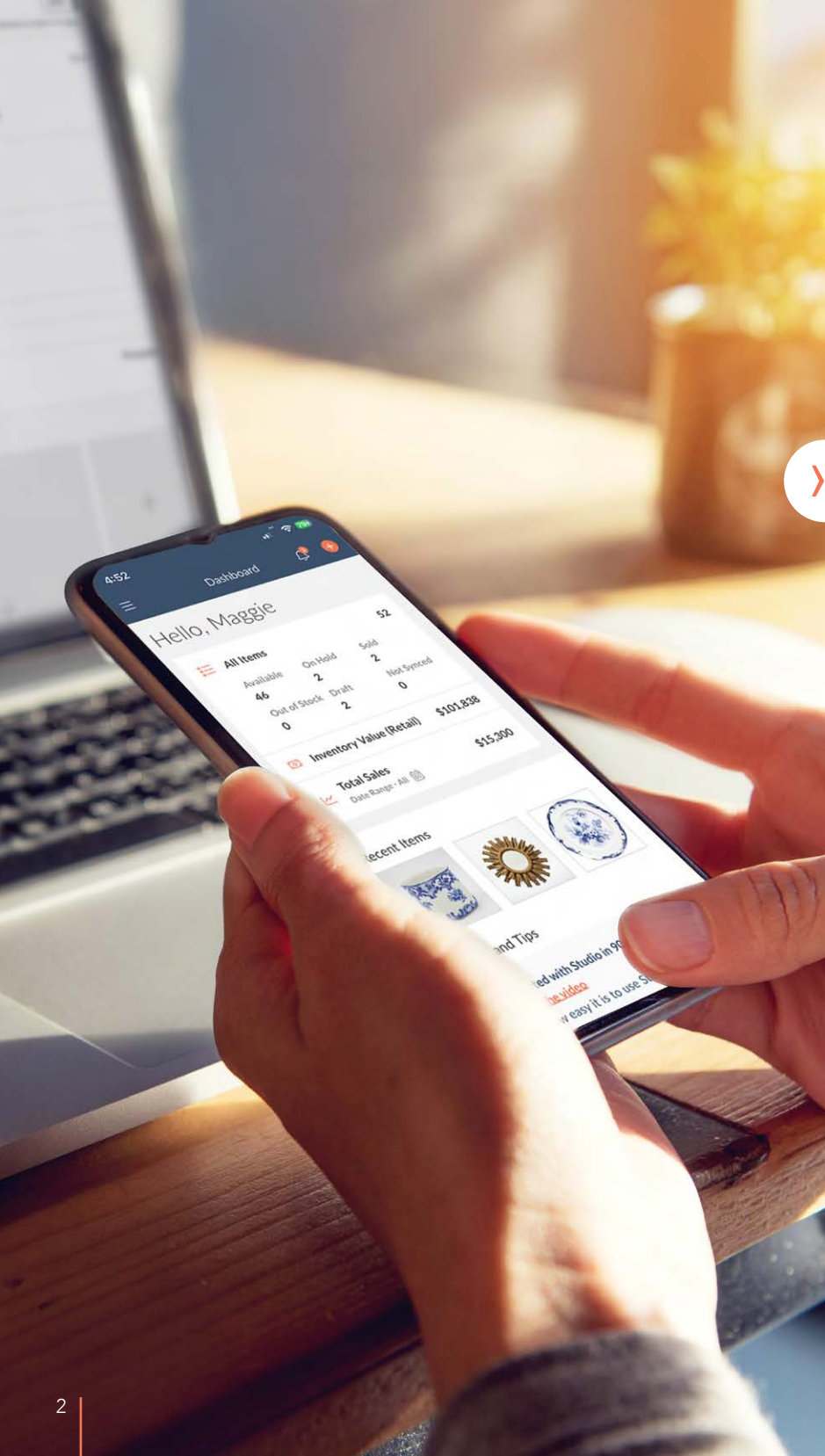
Online Marketplaces
For Sellers of Art, Vintage and Antiques

DEVELOPED
IN PARTNERSHIP WITH



LAPADA
THE ASSOCIATION OF
ART & ANTIQUES DEALERS

© Lorforde



STACEY TIVERON

FOUNDER & CEO
RONATI



Online Sales Channel Strategies Cutting Through the Noise Online

The pieces you source are real.
The buyers seeking them are real.
And regardless of what's shifting in the technology landscape, online marketplaces that cater to buyers of art, vintage, and antiques are very much open for business — and a channel important to your strategy.

Working with US and UK dealers and their inventory documentation, management, and sharing needs for more than five years, one question remains consistent: *"Where should I list online to increase sales?"* That's what launched our annual Online Marketplace Guide in 2022, built in partnership with LAPADA and refreshed each year so your research starts in the right place.

With vintage and antiques leading global design trends, having at least some of your inventory visible where buyers are already looking is smart business. The tools, tech, and AI — they're changing at a fast pace. The ways buyers find sellers are evolving daily. But at either end of every transaction, there are still two human beings. Marketplaces help them find one another.

Wishing you a year of visibility, strong sales, and steady growth.

Stacey Tiveron

 @world_of_ronati

 www.ronati.com

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ELIZABETH SHANKS
CHIEF EXECUTIVE OFFICER
LAPADA

» Evolving with the Market: Opportunity, Collaboration and Change in 2026

The art and antiques market enters 2026 with a sense of cautious optimism. While global uncertainty and rising costs, particularly around shipping, continue to present challenges, there are clear signs of resilience. Recent findings from the Art Basel & UBS Global Art Market Report point to modest growth across the market, echoed by many dealers reporting a strong start to the year.

What is perhaps most notable is how the market continues to evolve in this landscape. New generations of collectors are engaging with art and antiques in different ways, prioritising personal taste, individuality and sustainability over traditional notions of investment. We are also seeing artists and dealers explore increasingly creative routes to market, from brand collaborations to alternative retail environments.



In this landscape, collaboration is becoming more important than ever. Whether through associations, partnerships or joint ventures, collaboration offers both new routes to market and opportunities to save costs.

In this context, understanding the full range of sales channels available has never been more important. Online marketplaces remain essential for the trade, but with so many options available, choosing the right platforms requires careful thought.

Ronati's Online Marketplace Guide is an invaluable resource in navigating this landscape. By bringing together clear, practical insights into the leading platforms, it equips dealers and galleries to make informed decisions and position their businesses for success in a changing market.

Elizabeth Shanks

 [@lapada_association](https://www.instagram.com/lapada_association)
 www.lapada.org

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Using the Guide

In this guide you will find 30+ online marketplaces that cater to art, vintage and antiques, serving the USA, UK, EU and broader global community.

OVERVIEW + INDEX



On the Overview pages, marketplaces are listed alphabetically. Use these pages to get an idea of which online marketplaces may be right for you.

Use the Guide Index to jump directly to the marketplace you are most interested in. Just click on the relevant marketplace name.

LAPADA



LINKS



Where information is available online, we've included links and buttons to help connect you to the marketplaces featured in this guide. Use the links to jump directly to the information you need.

www.lapada.org 

APPLY TO START SELLING

LEARN MORE ABOUT PRICING

Overview A–C

MARKETPLACE	FOCUS	SET-UP COST	FEES	COMMISSION
1stDibs	Global	Set-up cost varies	Monthly fee: \$1,000+	Commission varies
Antique Interiors Online	Global	None	Boutique Dealer: Free Gallery Dealer: monthly fee £79 Showroom Dealer: monthly fee £349	Boutique Dealer: 17% commission Gallery Dealer: 10% commission Showroom Dealer: 5% commission
Antiques Boutique	UK	None	Monthly fee: £59.99	None
Antiques.co.uk	Global	None	Listing fee: £9 per item (pay-as-you-go, unlimited) OR Yearly fee: £54 for 10 items, £240 for 100 items, £600 for unlimited items	None
ArtNet	Global	None	Listing fee: \$150 for reserve price of \$15,000 and under	15% for \$3,000 – \$5,000 10% for \$5,001 – \$10,000 5% for \$10,001 – \$15,000 None for items above \$15,000
Artsy	Global	Essentials Plan: \$400 setup fee Artsy Plus Plan: \$600 setup fee Premiere Plan: \$800 setup fee	Essentials Plan: monthly fee \$350, plus a 19% service fee Artsy Plus Plan: monthly fee \$540, plus a 5% service fee Premiere Plan: monthly fee \$900, plus a 3% service fee	Commission varies
BADA	Global	None	Annual fee: £940 +VAT	None
Chairish	USA	None for Consignor–Elite Platinum plan is \$500 setup	Consignor: none Professional: none Premium: monthly fee \$49 or yearly fee \$539 Plus: monthly fee \$99 or yearly fee \$1,089 Elite: monthly fee \$149 or yearly fee \$1,639 Platinum: monthly fee \$200 or yearly fee \$2,200	Consignor: 40% Professional: 30% Premium: 25%–30% Plus: 22%–30% Elite: 20%–30% Platinum: 20%–30%

Please note: All costs, commissions, and requirements listed are subject to change. Individual marketplaces have their own terms and conditions which are subject to change at any time. Some marketplaces have optional and mandatory sales and promotions that dealers are asked to participate in.

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Overview D-I

MARKETPLACE	FOCUS	SET-UP COST	FEES	COMMISSION
Decorative Collective	UK + EU	None	Monthly fee: £165 +VAT	None
Decorative Fair, The	USA	None	Monthly fee: £150 +VAT	None
eBay	Global	None	Listing fee: none for first 250, then \$0.35 per listing and per category	12% starting commission (varies) plus \$0.30 per sold item
Etsy	Global	None	Listing fee: \$0.20 Monthly fee (optional): \$10 for Etsy Plus	Commission varies
Facebook Marketplace	Global	None	None	5% selling fee per shipment OR Flat fee of \$0.40 for shipments of \$8.00 or less
Hemswell Antique Centres	Global	£100 set-up cost	Listing fee: none for first 25, then Bronze: £2.00 (£100 for 50) Silver: £1.60 (£200 for 125) Gold: £1.33 (£400 for 300)	7.5% on web listings uploaded by dealer 12.5% on web listings uploaded by Hemswell
Hoarde Vintage	UK + EU	None	Monthly membership fee: £75 +VAT	None
Hunt Vintage	UK + EU	None	None	15% commission
Incollect	Global	None	300 listings: \$295 per month 500 listings: \$395 per month 700 listings: \$495 per month 1,500 listings: \$695 per month	None
Instagram	Global	None	None	5% selling fee per shipment OR Flat fee of \$0.40 for shipments of \$8.00 or less

Please note: All costs, commissions, and requirements listed are subject to change. Individual marketplaces have their own terms and conditions which are subject to change at any time. Some marketplaces have optional and mandatory sales and promotions that dealers are asked to participate in.

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Overview L-R

MARKETPLACE	FOCUS	SET-UP COST	FEES	COMMISSION
LAPADA	Global	None	£200 upon joining (unless a member), plus annual membership fee: £550	None
Lorforde	UK	None	Monthly fees vary based on size of stand	15–17% flat commission
LoveAntiques	UK	None	Listing fee between £0.27 and £0.10 as follows (+VAT): 150 listings: £39.99 300 listings: £44.99 400 listings: £49.99 500 listings: £54.99 600 listings: £59.99	None
MasterArt	Global	None	Standard: monthly fee £99 Template website, basic database, up to 500 listings Premium: monthly fee £189 Bespoke website, full database, unlimited listings	None
Pamono	UK + EU	None	Basic: monthly fee £59 Pro: monthly fee £89 Premium: monthly fee £179	20% up to £6,000 15% for £6,001 – £10,000 10% £10,001+
Ruby Lane	Global	None	Monthly maintenance fee: \$45 includes unlimited items	9.9% on sales up to \$2,500 5% on the portion between \$2,500 – \$7,500 2.5% on the portion exceeding \$7,500

Please note: All costs, commissions, and requirements listed are subject to change. Individual marketplaces have their own terms and conditions which are subject to change at any time. Some marketplaces have optional and mandatory sales and promotions that dealers are asked to participate in.

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Overview S-V

MARKETPLACE	FOCUS	SET-UP COST	FEES	COMMISSION
Salvo	Global	None	Registration fee: £35 +VAT includes: » Salvo Directory and the listing of 6 item » Additional listings: 6 listings for £30 inc. VAT » Enhanced listings: £50 inc. VAT	None
Selency	UK + EU	None	None	Retail seller: 20% – 25% tax included Professional seller (France): 15% before tax Professional seller (non-French): 18% before tax
Selling Antiques	USA + UK	None	Monthly fee based on per-listing fee of £1.20 to £0.95 as follows: 75 listings: £90 150 listing: £124 250 listings: £225 350 listings: £331	None
Selling Antiques LITE	USA + UK	None	250 monthly uploads: £15 per month 500 monthly uploads: £20 per month 1,000 monthly uploads: £25 per month	10% commission
Shopify	Global	None	Monthly fee after 14-day free trial: Basic: \$29 Shopify: \$79 Advanced: \$299 Plus: \$2,300	None
Sotheby's	USA	None	None	Commission varies
Stylish	Global	None	None	20% commission plus 3% transaction fee
Vinterior	UK + EU	None	None	17% on the first £2,500 of the item price 10% on any amount above £2,500 24% flat commission for individual sellers

Please note: All costs, commissions, and requirements listed are subject to change. Individual marketplaces have their own terms and conditions which are subject to change at any time. Some marketplaces have optional and mandatory sales and promotions that dealers are asked to participate in.

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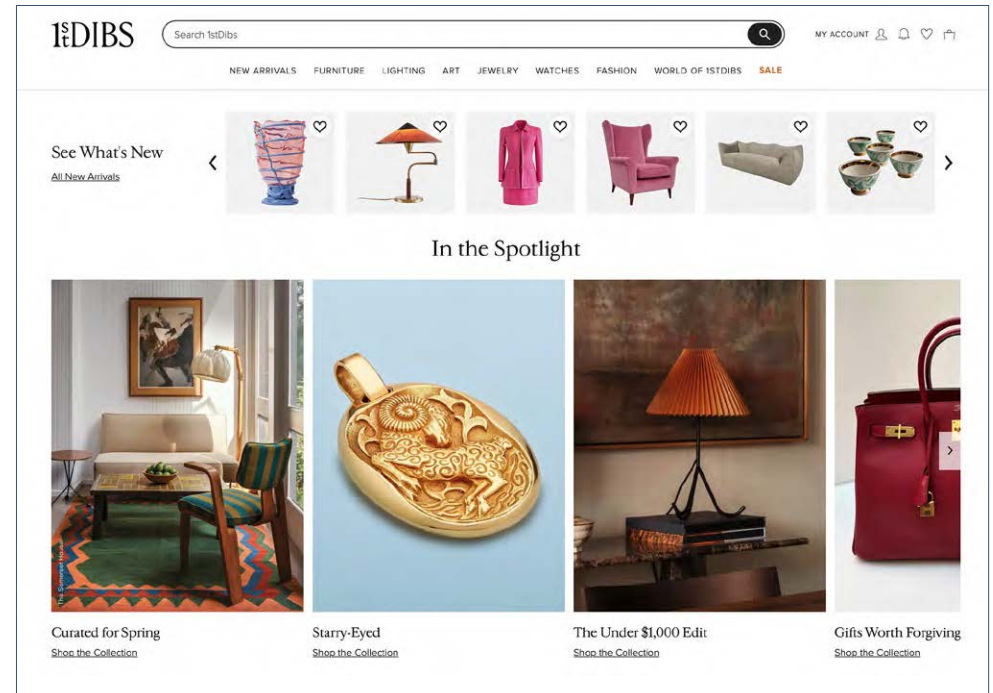
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1stDibs is a globally recognized marketplace founded in 2001. With over a million pieces offered on its e-commerce marketplace, 1stDibs is a go-to site for interior designers and discerning buyers who are looking for high-end designer furniture, art, jewelry, and clothing. While mostly specializing in antique and vintage pieces, 1stDibs also allows items by up-and-coming artists and designer brands. Remember one thing when listing on 1stDibs: luxury. As a global marketplace, 1stDibs has offices in several countries, and each dealer is assigned an account representative.

BUYERS	Interior designers and customers with high-level budgets.
WHAT SELLS	High-end designer pieces including antique, vintage, and new furniture, lighting, decorative accessories, art, jewelry and fashion.
REQUIREMENTS	Must apply online and have industry references to join.
PRICING	Monthly fee \$1,000+; set-up cost and commission varies.

IN THE WORDS OF 1STDIBS

» "1stDibs could be the ideal marketplace for seasoned dealers who have established themselves in the industry and built a high-level inventory that caters to their client base. All dealers are vetted, and pieces listed on this platform are expected to be authentic, described correctly, and of high quality. 1stDibs dealers are provided with a dedicated account manager to help them succeed on the site."



APPLY TO START SELLING

ANTIQUÉ INTERIORS

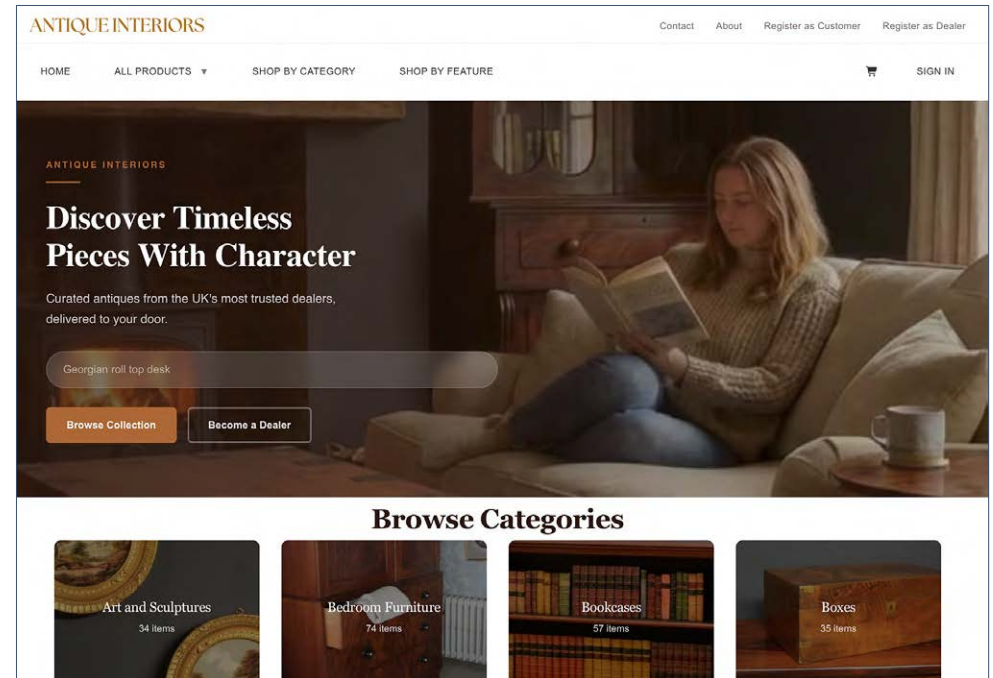
www.antiqueinteriors.online
Global

Antique Interiors Online is a modern marketplace for antique furniture and interiors, helping buyers find what they need with clarity and precision. It allows direct buyer-to-seller communication and emphasises intelligent categorisation and filtering, so customers can search visually and intuitively. The platform showcases carefully presented antique pieces from trusted dealers, with new listings added regularly.

BUYERS	Collectors, interior designers, and private buyers with mid- to high-level budgets.
WHAT SELLS	Antique furniture and interiors, including chests, cabinets, tables, seating, storage, and decorative items, focusing on period, materials, and craftsmanship.
REQUIREMENTS	Dealers must apply online. Pieces must be accurately described and categorised, and quality presentation and professional standards are expected.
PRICING	Boutique Dealer: Free monthly / 17% commission Gallery Dealer: £79 per month / 10% commission Showroom Dealer: £349 per month / 5% commission

IN THE WORDS OF ANTIQUE INTERIORS

» "Buyers often know what they want visually, but don't know the correct terminology to search for it. Our platform removes that barrier by allowing customers to refine their search by period, material, form, features and construction details. This means better-quality enquiries and greater visibility for specialist stock."



SIGN UP TO START SELLING

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ANTIQUES BOUTIQUE

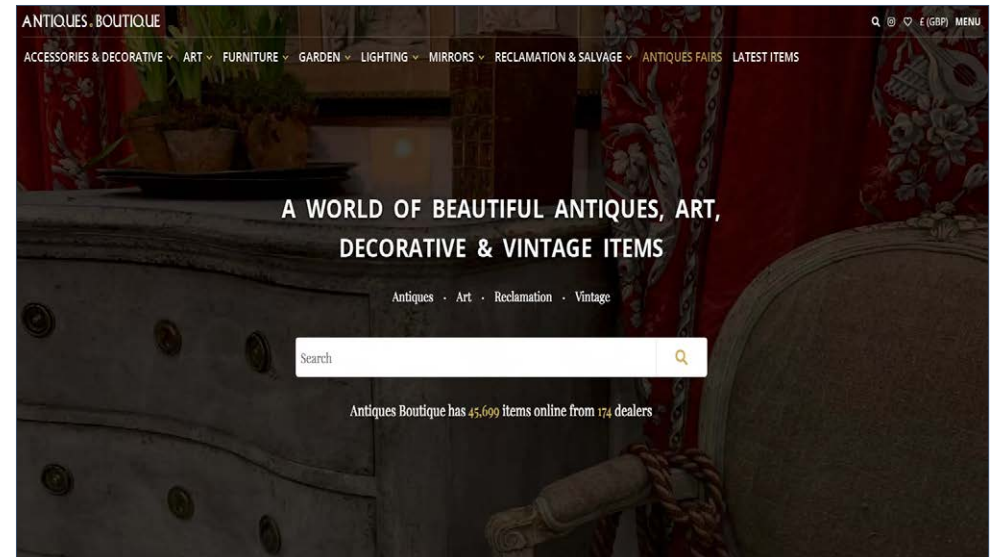
ANTIQUES.ART.VINTAGE

www.antiquesboutique.com

UK

Antiques Boutique is an international online marketplace showcasing antiques, vintage, art, and decorative items to thousands of buyers. Inquiries are sent directly to the dealer, with a no-commission structure. Antiques Boutique also offers web design services: Antiques Web Design by ph9 specializes in creating websites for antiques, art, vintage and militaria dealers. Full-time, established dealers are preferred.

BUYERS	Professional decorators, designers, the trade and public.
WHAT SELLS	Antique, vintage and decorative objects; rare and unusual pieces.
REQUIREMENTS	Applications must be made online and are by approval only.
PRICING	Monthly fee £59.99; no set-up cost and no commission.



[LEARN MORE ABOUT PRICING](#)

[APPLY TO START SELLING](#)

IN THE WORDS OF ANTIQUES BOUTIQUE

» "Antiques Boutique showcases a world of beautiful antiques, art, decorative and vintage items. Our mission is to make the sustainable world of antiques and vintage accessible online."

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Established 1996

www.antiques.co.uk

Global

This UK-based site is one of the industry's highest-ranking antiques sites on search engines. It is perfect for getting high visibility and for selling a wide range of antiques. Antiques.co.uk sends out newsletters featuring the best and most popular antiques to over 30,000 subscribers monthly, consistently bringing customers back to view your items. Buyers can also set up automated searches to notify them by email of new items matching their searches.

BUYERS A wide range of customers including private buyers, collectors, and interior designers.

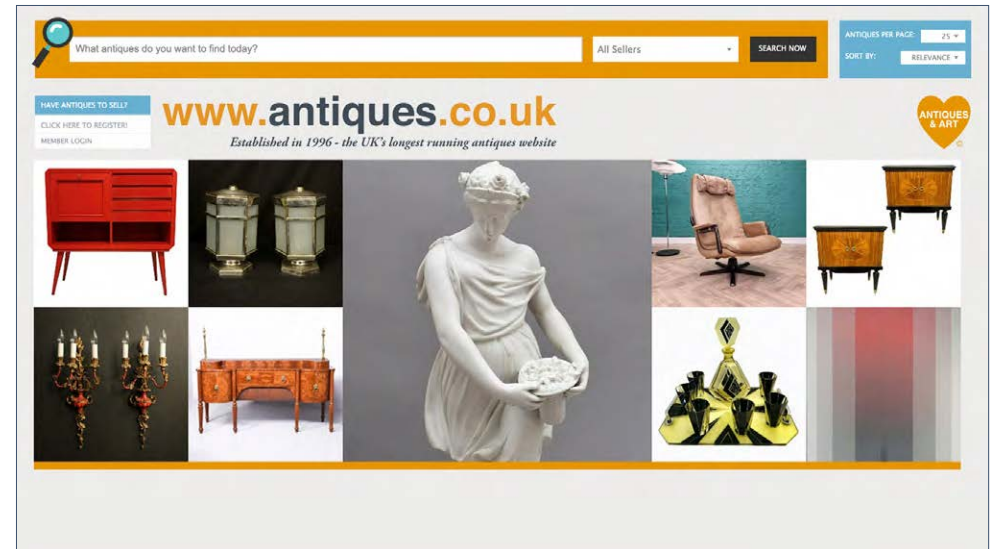
WHAT SELLS A wide range of antique and vintage pieces including furniture, lighting, art, decorative accessories, tabletop, architectural pieces, and jewelry.

REQUIREMENTS Must apply online.

PRICING Listing fee of £9 per item (pay-as-you-go, unlimited)
OR
Yearly fee £54 for 10 items, £240 for 100 items,
£600 for unlimited items.
No set-up cost and no commission.

IN THE WORDS OF ANTIQUES.CO.UK

» "If you're a dealer who is just starting to sell online, this could be an ideal fit. With good online visibility and no commission on sales, antiques.co.uk allows you to start selling online to a broad audience. They also offer a pay-as-you-go option for dealers who want to try selling online but aren't ready to commit to a subscription account."



LEARN MORE ABOUT PRICING

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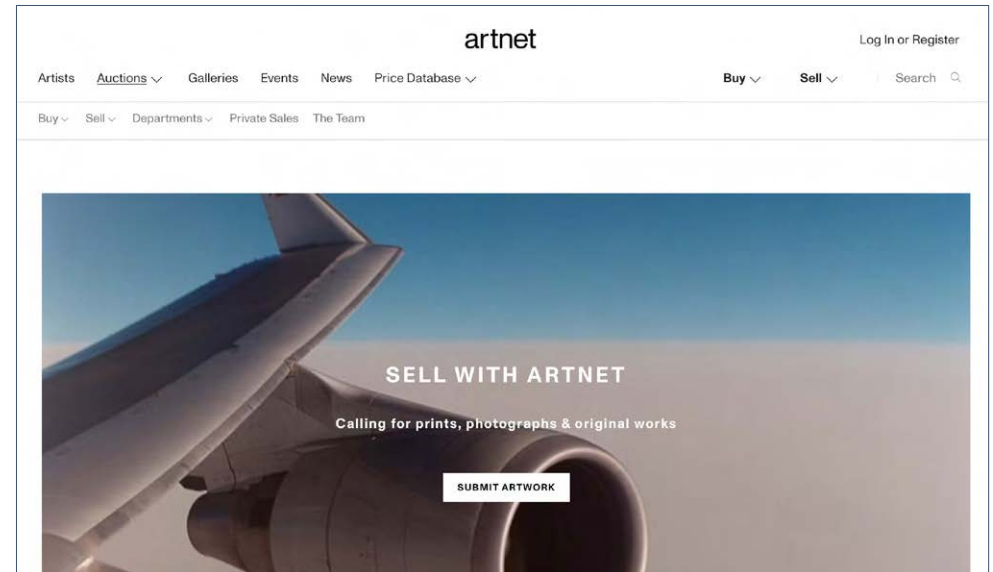
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Artnet offers online auctions and immediate purchases of modern and contemporary paintings, prints, photographs, and more. Art galleries can apply to become a member of The Gallery Network, which allows you to gain global visibility by promoting your artists and events to Artnet’s 31 million annual users. Individual sellers can also submit their artworks for approval by Artnet. As a seller on Artnet, you are assigned a dedicated specialist who can help you set an estimate for your piece and provide you with a sales strategy.

BUYERS	Art collectors and buyers with high-level budgets.
WHAT SELLS	Modern and contemporary fine art.
REQUIREMENTS	Register an account and submit a seller’s application online.
PRICING	No set-up cost. Listing fee \$150 for reserve price of \$15,000 and under. Commissions: 15% for \$3,000 – \$5,000 10% for \$5,001 – \$10,000 5% for \$10,001 – \$15,000 No commission for items above \$15,000.

IN THE WORDS OF ARTNET

» “As a seller on Artnet, your lots are eligible to be sent out in Artnet Auctions weekly newsletters, Artnet monthly newsletters, and published on our high-traffic homepage. This is an ideal way to get your pieces in front of potential buyers who are looking for specific styles or works by particular artists.”



[LEARN MORE ABOUT SELLING](#)

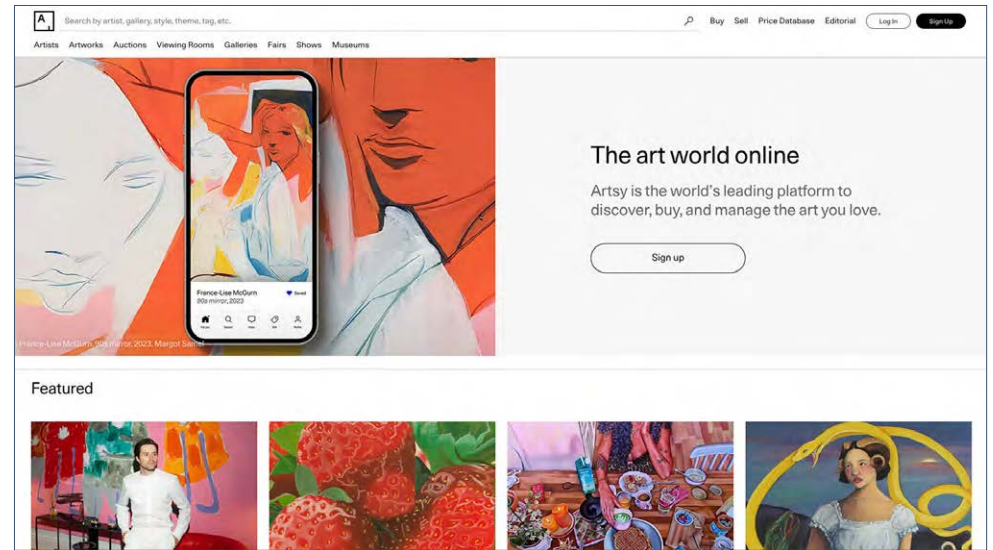


Artsy is an art-centered online marketplace focused on helping buyers find fine art for their collections. To list an artwork on Artsy, you must either become an Artsy partner or submit an artwork to be consigned by an existing partner. Approved partners can have unlimited listings with a variety of e-commerce and inquiry-based selling options. These listings are served to Artsy’s 2.2 million-plus art collectors through personalized discovery and curation on Artsy’s website and iOS app. Sellers may also consign an artwork; for details, see Artsy’s website.

BUYERS	Art collectors in the USA and around the world, with art dealers, galleries, and auction houses also taking works for consignment.
WHAT SELLS	High-level art by iconic and emerging artists.
REQUIREMENTS	Partner applications and consignment submissions approved by Artsy.
PRICING	Essentials Plan: \$350 per month, plus a 19% service fee and a \$400 setup fee. Artsy Plus Plan: \$540 per month, plus a 5% service fee and a \$600 setup fee. Premiere Plan: \$900 per month, plus a 3% service fee and an \$800 setup fee.

IN THE WORDS OF ARTSY

» “If you are an experienced art dealer, Artsy is a great site to get exposure to new clientele and sell your desirable pieces. Collectors on Artsy are motivated by an interest in specific artists, so dealers with in-demand artworks will do well.”



[LEARN MORE ABOUT SELLING](#)



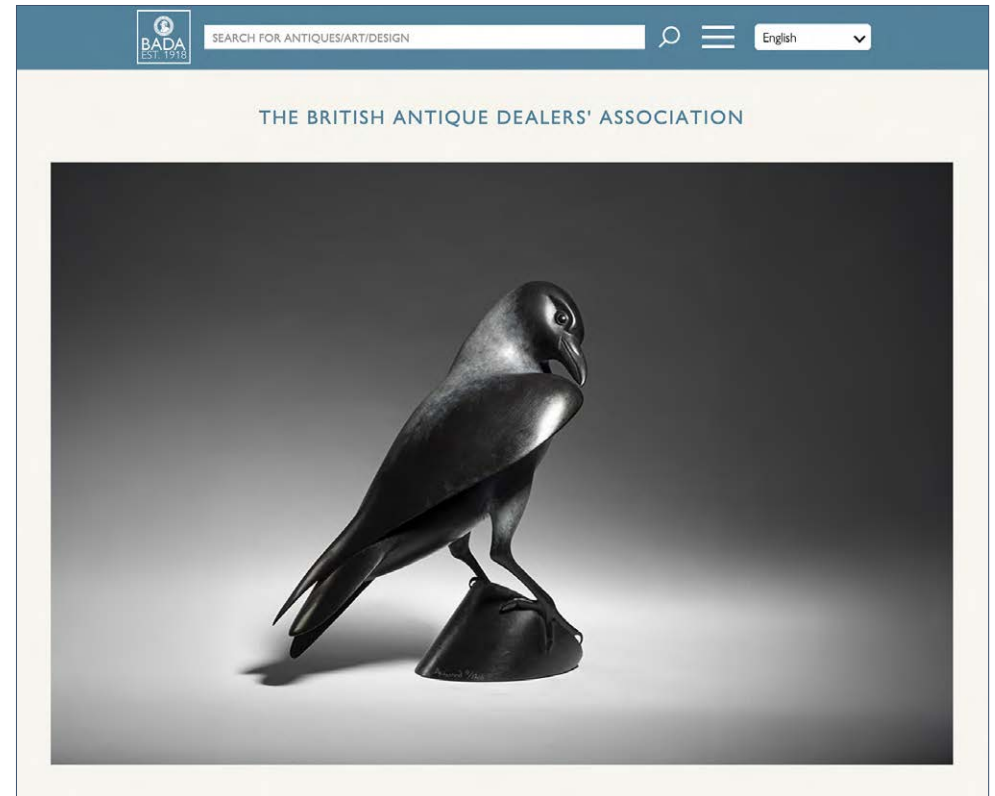
www.bada.org
UK

The British Antique Dealers Association (BADA) was founded in 1918 to bring together the most experienced and trusted antiques, fine art, and high-end design dealers in the UK. BADA now allows dealers with a similar profile based outside the UK to become members. Members are carefully vetted and selected for their experience, professional integrity, and the quality of their stock. Launched in 2018, bada.org is a high-end showcase platform, designed exclusively for the use of the association's members. No transactions occur on the site – an interested buyer is put directly in touch by email with the dealer who has listed the item.

BUYERS	A wide range of national and international collectors.
WHAT SELLS	Fine art and antiques of high quality and established provenance including paintings, sculpture, furniture, decorative objects and more.
REQUIREMENTS	Vetted application process, at least three years of experience in the trade, and demonstrable expertise within field of specialism.
PRICING	Annual fee of £940 +VAT; no set-up fees and no commission.

IN THE WORDS OF BADA

» "With more than 45,000 objects on offer, bada.org remains the fastest growing platform within the fine art and antiques sector. All items are eligible for a Certificate of BADA Provenance and buyers are protected by the association's strict code of conduct, to which all members must adhere."



[CONTACT TO APPLY](#)

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Chairish is an excellent site for selling antique and vintage furniture, art, decorative accessories, and jewelry. It has a robust online presence and offers curation tools to support market listings. Chairish appeals to a young crowd who wants to decorate with trendy, vintage pieces.

BUYERS Interior designers and clients with mid- to high-level budgets.

WHAT SELLS A wide range of antique and vintage pieces with a strong focus on decorative value including furniture, lighting, art, decorative accessories, rugs, and outdoor pieces.

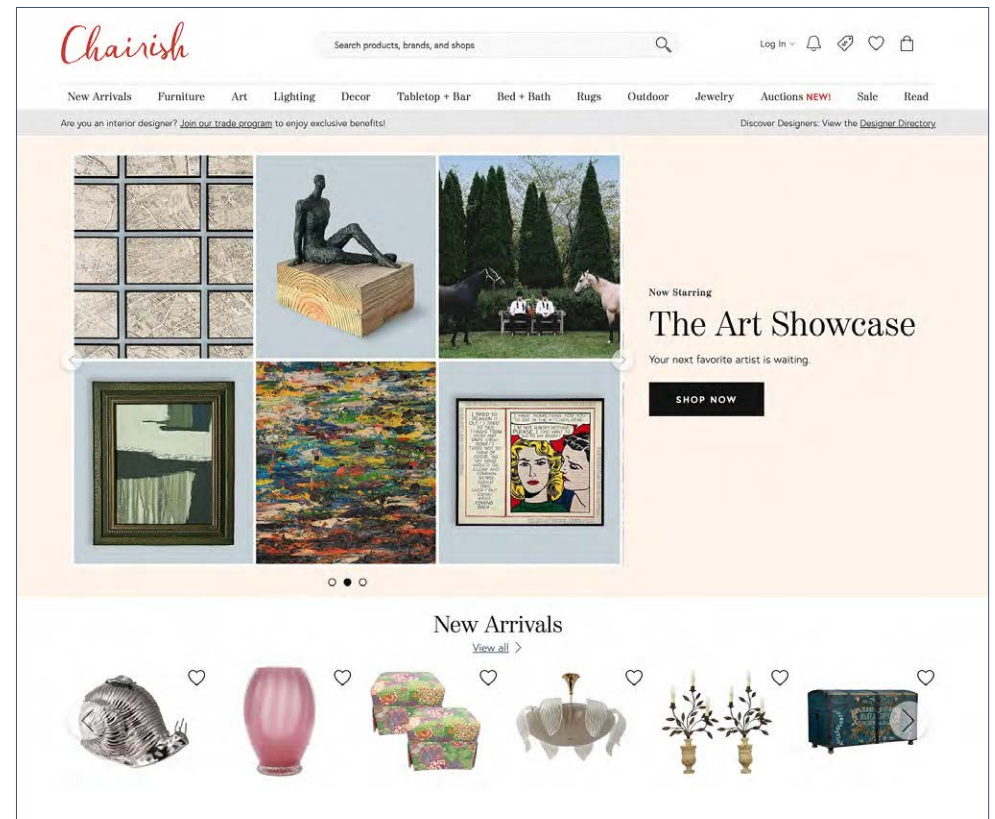
REQUIREMENTS Items must be submitted and approved by Chairish curators.

PRICING

- Consignor: free membership, 40% (1 – 9 active listings)
- Professional: free membership, 30% (10+ active listings)
- Premium: \$49 per month or \$539 per year (10+ active listings) + 25%–30% commission
- Plus: \$99 per month or \$1,089 per year (10+ active listings) + 22%–30% commission
- Elite: \$149 per month or \$1,639 per year (invitation only) + Tiered rate 20%–30% commission
- Platinum: \$200 per month or \$2,200 per year \$500 setup fee (invitation only) + Tiered rate 20%–30% commission

IN THE WORDS OF CHAIRISH

» “With free listing costs and low commission rates, Chairish is a great place to advance your online presence with no start-up cost.”



LEARN MORE ABOUT PRICING

SIGN UP TO START SELLING

DECORATIVE COLLECTIVE

www.decorativecollective.com

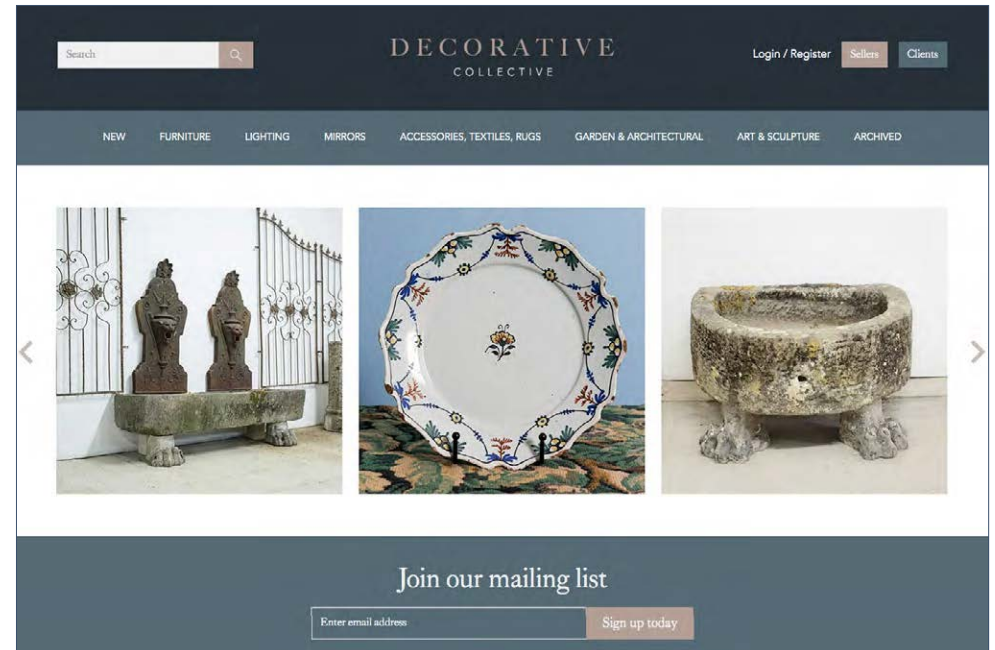
UK + EU

Decorative Collective is a UK online marketplace for antiques, vintage, and contemporary pieces, selling luxury items for the home and garden from experienced and trusted dealers. It has been in business since 2009, remains in sole ownership, and is trademarked in the UK, Europe, and, from April 2025, in the US. It has a sister marketplace, Hoarde Vintage, selling affordable vintage. We sell to clients around the world and, from inception, have provided direct contact between buyer and seller, making us one of the most transparent online platforms around.

BUYERS	Customers with mid- to high-level budgets.
WHAT SELLS	A wide range of antique pieces including furniture, lighting, art, and decorative accessories, as well as garden and architectural pieces.
REQUIREMENTS	Must apply online and be a full-time dealer.
PRICING	Monthly £165 +VAT; no set-up fee and no commission.

IN THE WORDS OF DECORATIVE COLLECTIVE

» "If you're looking for good online visibility and a reputable site to sell on, Decorative Collective could be a good fit for you. Pieces are often featured in Decorative Collective's newsletter which is emailed to its global clientele."



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THE DECORATIVE FAIR

www.decorativefair.com

UK + EU

The Decorative Fair is a family-owned event that launched in 1985 to specifically unite the antiques and interior design trades. There are three events each year, and their online platform was developed to allow clients to purchase items between fairs.

BUYERS	Long-established client base, mostly from the UK, Europe and USA.
WHAT SELLS	Products with clear imagery and descriptions including all relevant information are the most popular.
REQUIREMENTS	Two references, one of which must be from a dealer known to Decorative Fair.
PRICING	Setup and monthly listing fees £150 +VAT. No commission.



[APPLY TO START SELLING](#)

IN THE WORDS OF DECORATIVE FAIR

» "Our online platform complements The Decorative Fairs, allowing clients to purchase products in between our three physical fairs. We encourage communication between our sellers and client base."

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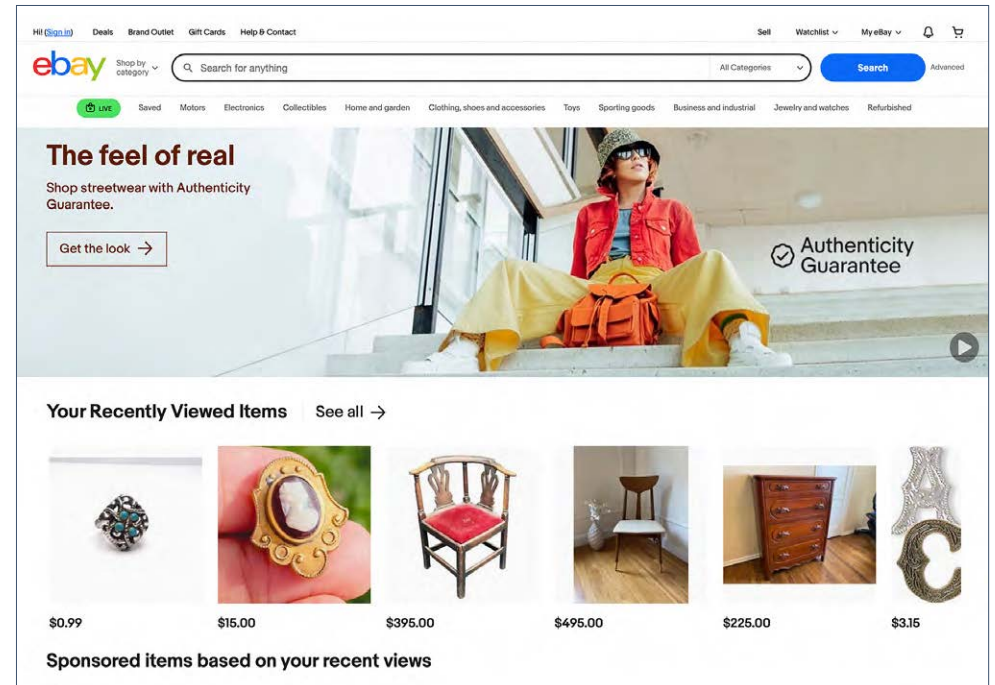


eBay is a site to sell anything from collectibles to fine antiques. eBay makes it easy for buyers and sellers to connect. You can list your items auction-style or have a set "Buy It Now" price. Sellers can also set an option allowing buyers to make an offer regardless of the sales process you select. When a buyer buys an item, shipping is integrated as an additional cost. To maximize sales potential, you will need to supply the shipping cost to different countries when you list the item. Due to the vast number of items available in each category at any time, accurate keywords and descriptions and good photography are particularly important.

BUYERS	A wide range of buyers.
WHAT SELLS	Collectibles, vintage, and antique pieces across all categories and periods.
REQUIREMENTS	It is advised to set up a business account if you want to sell professionally.
PRICING	Set-up cost \$0, first 250 listings free, then \$0.35 per listing and per category, varied commission starting at 12% plus \$0.30 per sold item.

IN THE WORDS OF EBAY

» "With a long history of being a go-to site for antique enthusiasts, eBay is great for dealers who specialize in collectibles and smalls. If you sell furniture, it's wise to have a trusted shipper so you can communicate shipping costs with the customer before the sale is complete."



LEARN MORE ABOUT PRICING

SIGN UP TO START SELLING

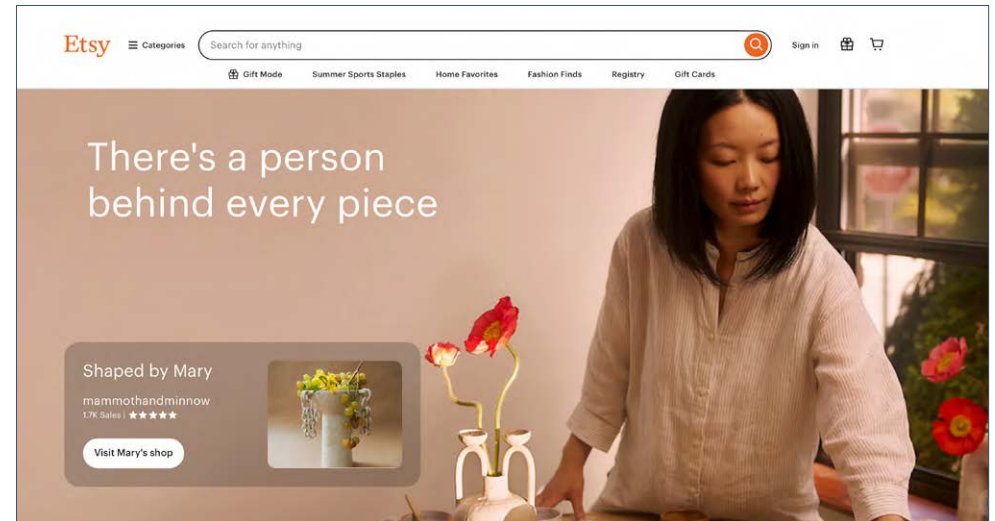


Etsy is a global online marketplace designed for handmade and vintage products. Its catalog has a very wide range of items, but is mostly known for clothing, jewelry, decorative pieces, and small furniture. The Etsy platform allows for the sale of multiple pieces, or for items that can be reproduced for resale.

BUYERS	A wide range and overall a younger customer base with smaller budgets.
WHAT SELLS	Handmade and one-of-a-kind items including vintage and antique pieces such as furniture, lighting, art, decorative accessories, tabletop, and jewelry.
REQUIREMENTS	No requirements to join.
PRICING	No set-up cost. Optional \$10 monthly Etsy Plus subscription. \$0.20 listing fee. 6.5% transaction fee of sale price including shipping, 3% + \$0.25 payment processing fee, 12 – 15% offsite advertising fee when sale is made from Etsy Ad.

IN THE WORDS OF ETSY

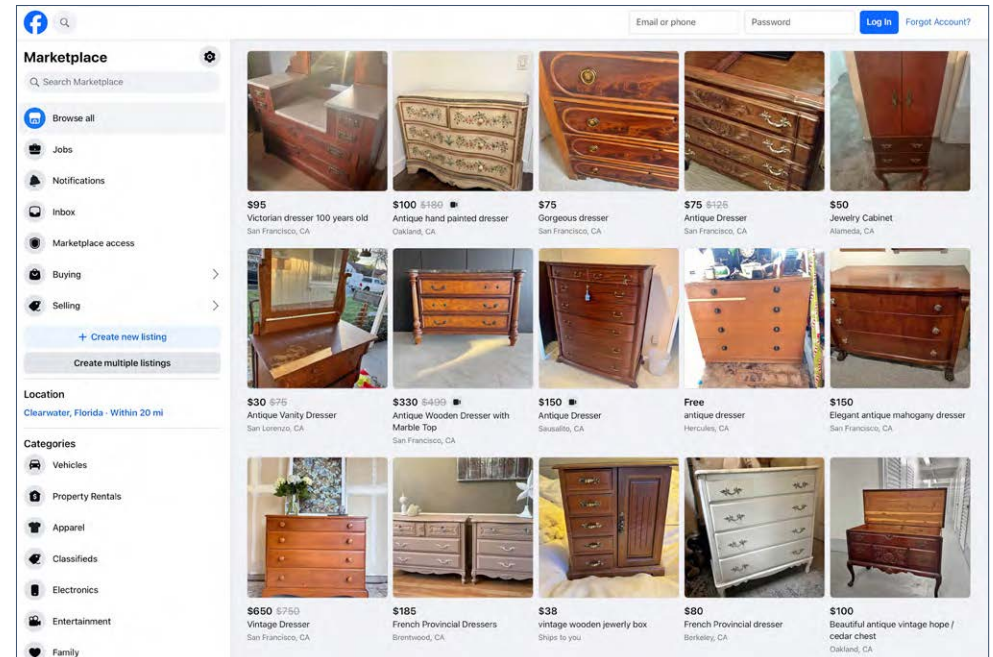
» “While Etsy is known for its strong focus on handmade goods, dealers of antique and vintage pieces can also succeed on this site. Its open enrollment, low commission rate, and lack of a monthly subscription fee make it a great platform for dealers starting out. Seasoned dealers with a well-curated collection can turn large profits on inventory not suited for vetted sites.”



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One of the largest global social media platforms available across all devices, Facebook offers an online sales channel allowing people to discover, buy, and sell items. With a reported user base of 1 billion, Facebook Marketplace has become a destination for those seeking to broaden their customer base. The marketplace blends social with sales, offering several features, including direct messaging, sharing and profile access.

BUYERS	A global community ranging in budgets, ages and interests.
WHAT SELLS	A broad range of inventory, including antiques, art and vintage pieces. All price points.
REQUIREMENTS	Must have a Facebook Business page.
PRICING	Fee structure for US-based sellers: No set-up cost or monthly listing fees. 5% per shipment, or a flat fee of \$0.40 for shipments of \$8.00 or less.



LEARN MORE ABOUT PRICING

LEARN MORE ABOUT SELLING

IN THE WORDS OF FACEBOOK MARKETPLACE

» "Facebook Marketplace connects interested buyers to products. It works seamlessly on any digital device and allows buyers to find what they're looking for by filtering locations, categories, search terms, and prices. The in-application buying feature enables people to quickly and efficiently complete their purchases without ever leaving the app."



Established in 1986, Hemswell Antique Centres brings together dealers offering a wide range of pieces. Their website brings those pieces online and showcases a comprehensive selection which is added to daily. As a dealer, you will have your own personal selling page within their high-ranking website without the hassle of creating your own.

BUYERS A wide range of buyers including private clients and interior designers.

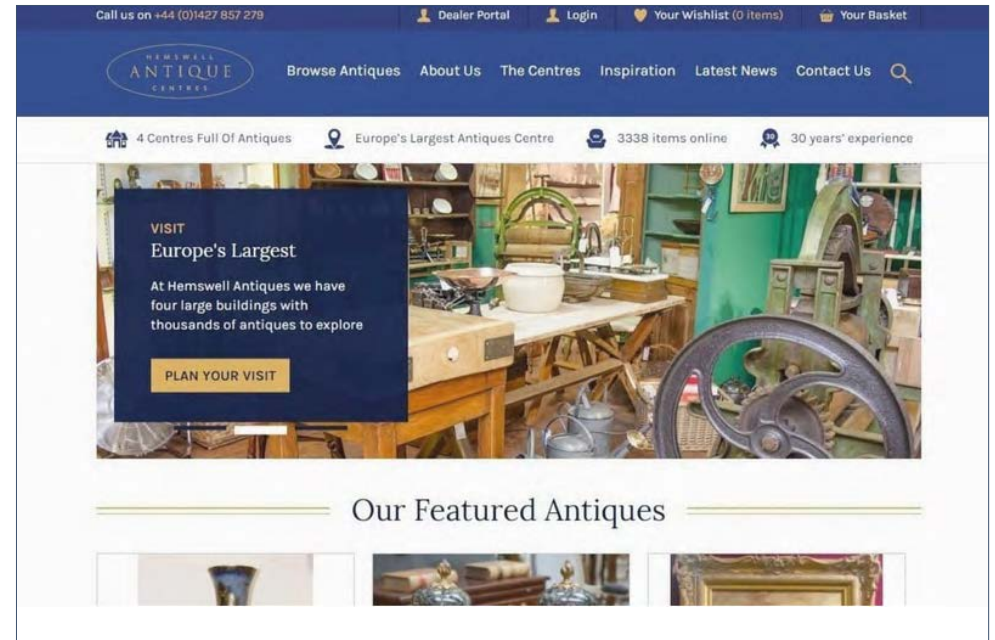
WHAT SELLS A wide range of antique and vintage pieces including furniture, lighting, art, silver, jewelry and more.

REQUIREMENTS Must have a display stand or cabinet at Hemswell Antique Centres.

PRICING £100 set-up cost. Listing fee: none for first 25, then:
Bronze: £2.00 (£100 for 50)
Silver: £1.60 (£200 for 125)
Gold: £1.33 (£400 for 300)
Commissions:
7.5% on web listings uploaded by dealer
12.5% on web listings uploaded by Hemswell

IN THE WORDS OF HEMSWELL ANTIQUE CENTRES

» "Hemswell Antique Centres offers dealers a forward-thinking, innovative and professionally managed operation. Join over 400 dealers who exhibit within four main buildings. Hemswell Antique Centres is renowned as the largest antiques centre in Europe. Perfectly located 10 minutes up the road from the Lincolnshire Showground – home to Arthur Swallows Antiques & Home Shows."

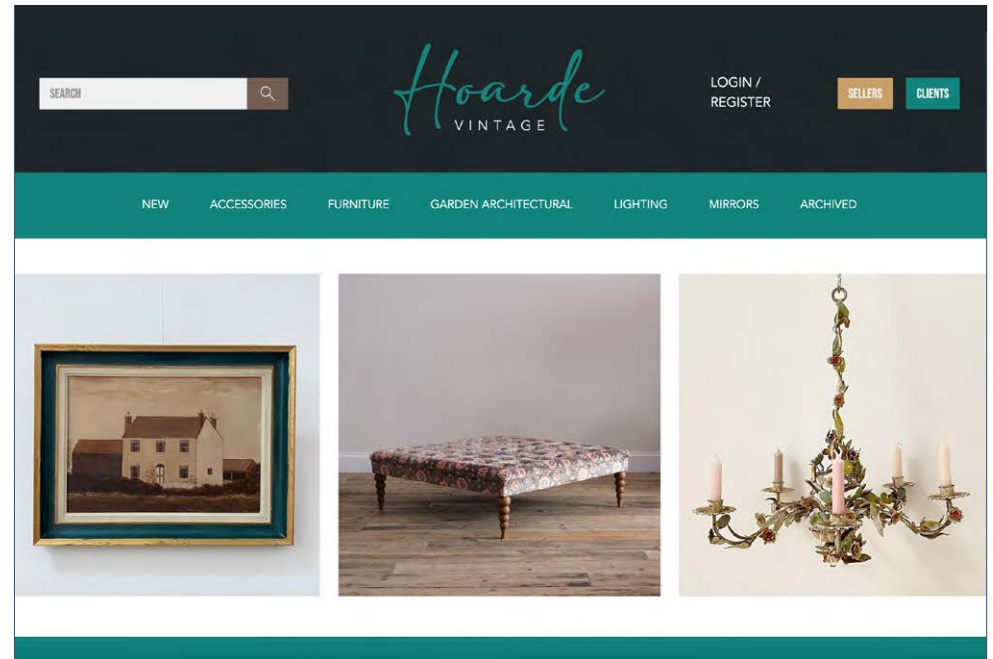


LEARN MORE ABOUT PRICING

APPLY TO START SELLING

Hoarde Vintage is Decorative Collective’s sister site. On Hoarde Vintage, there is a strong focus on vintage items rather than antiques. It is an ideal place for British and European dealers of quality vintage pieces to sell due to its vetting process and high online visibility. Pieces with a strong decorative value that are ready for immediate use are perfect for Hoarde Vintage.

BUYERS	Customers with mid- to high-level budgets.
WHAT SELLS	A wide range of quality vintage pieces including furniture, lighting, art, and decorative accessories, as well as garden and architectural pieces.
REQUIREMENTS	Must apply online and be a full-time dealer.
PRICING	Monthly £75 +VAT; no set-up fee or commission.



[APPLY TO START SELLING](#)

IN THE WORDS OF HOARDE VINTAGE

» "With a good reputation, Hoarde Vintage is a great place to sell vintage pieces with a no-commission structure, allowing you to negotiate directly with customers. Customers can search by keyword, category, or dealer, giving you the opportunity to curate an online storefront without having to have your own website."

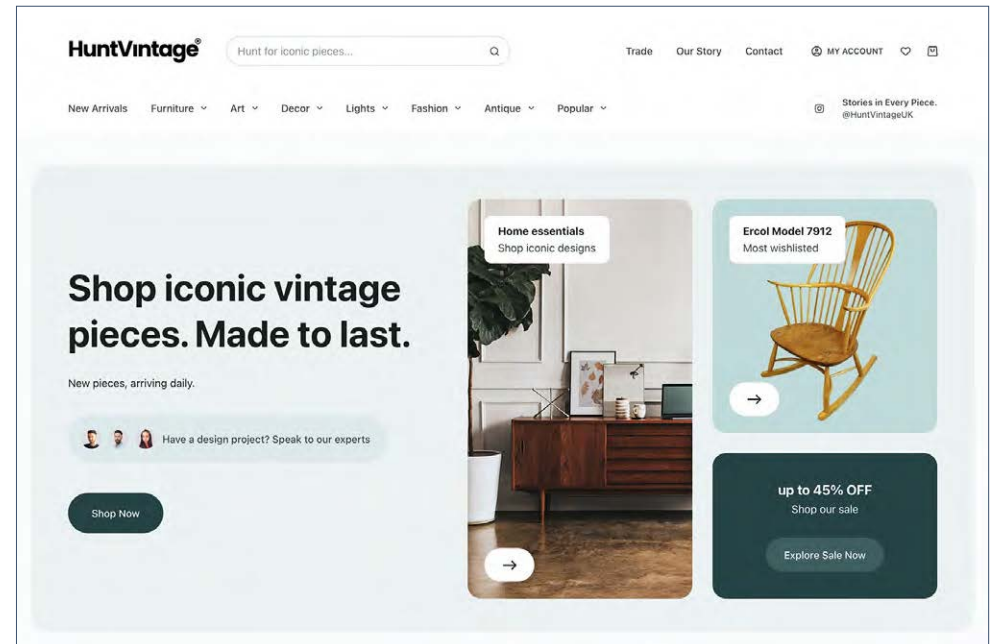
Hunt Vintage is a global marketplace that connects vintage and antique dealers with the right customers in a simple and easy-to-use platform, with direct checkout.

Founded with a passion for sustainability, the business is built on strong yet simple foundations: to engage consumers and designers by offering the highest quality curated vintage and antique items from across the world. Every seller is vetted, and every item is unique — full of character, history and charm. That's why Hunt Vintage has seen an ever-growing number of dedicated customers using the marketplace year-on-year.

BUYERS	A broad range of customers across the private and trade buyer sectors.
WHAT SELLS	One-of-a-kind vintage and antique items including furniture, art, lighting, accessories, jewelry and rugs.
REQUIREMENTS	The platform is for professional sellers only. All items must be approved by Hunt Vintage curators.
PRICING	Set-up cost £0; commission on sales 15%. No other fees.

IN THE WORDS OF HUNT VINTAGE

» "Hunt Vintage is a fast-growing online marketplace, offering antiques and vintage pieces from around the world. Our platform has been designed to make life easier and more transparent for dealers — there are no set-up fees, and we provide hands-on support along with a dedicated dealer profile and product creation service."



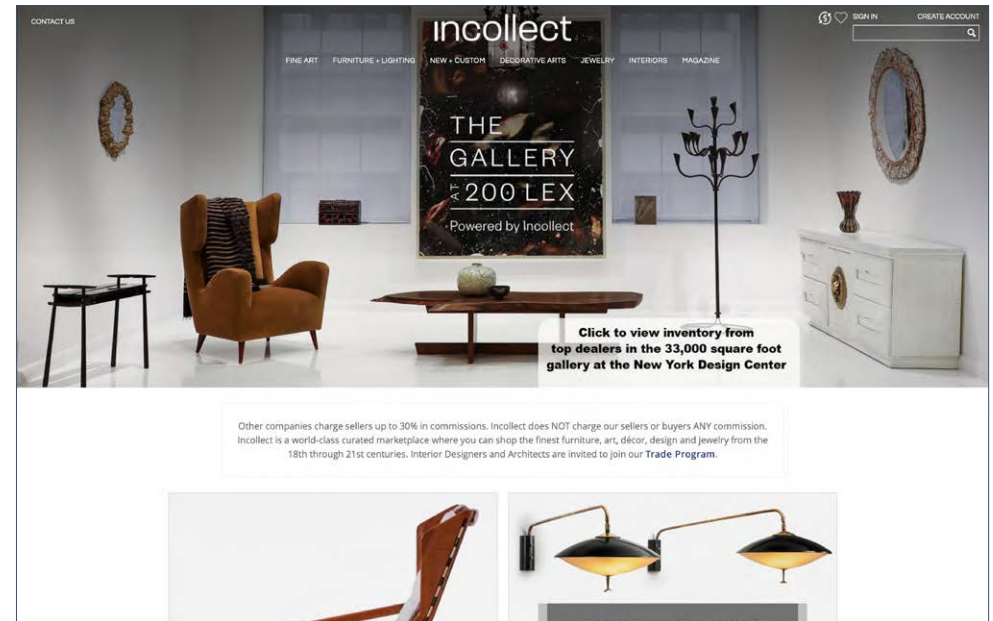
APPLY TO START SELLING

Incollect can be a good option for selling top-tier designer furniture, art, jewelry, and new custom pieces. Catering to interior designers, collectors, and design enthusiasts, Incollect offers purpose-built search tools to help connect buyers with sellers. Incollect puts the dealer's shop at the forefront with an online space for your inventory. Also, Incollect does not charge a commission on sales, only a monthly subscription fee.

BUYERS	Interior designers, collectors, and private clients with mid- to high-level budgets.
WHAT SELLS	High-level antiques, vintage, and designer pieces including furniture, lighting, art, decorative accessories, and jewelry.
REQUIREMENTS	Requires industry references to join.
PRICING	300 listings: \$295 per month 500 listings: \$395 per month 700 listings: \$495 per month 1,500 listings: \$695 per month

IN THE WORDS OF INCOLLECT

» "Incollect is perfect for seasoned dealers that have established themselves in the industry and built a high-level inventory. Ideal pieces to sell on Incollect possess a strong decorative value and are ready for immediate use. It offers a unique no-commission monthly rate with emphasis on the dealer's store to help build long-term client relationships."



[APPLY TO START SELLING](#)

Instagram

www.instagram.com

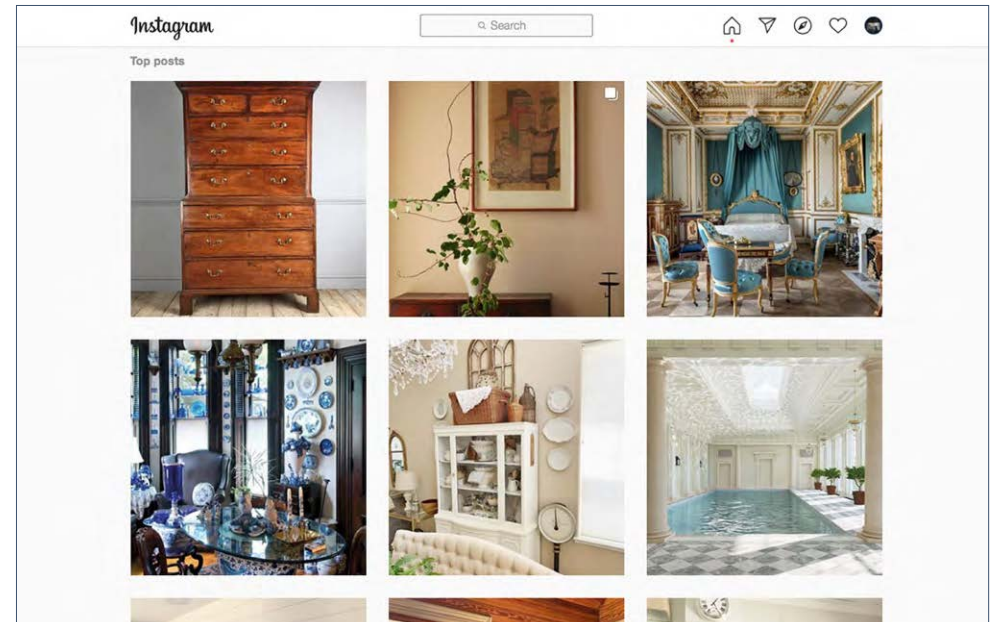
Global

Instagram offers a landscape to curate environments featuring antiques and vintage pieces. Its strong visual orientation and integrated shopping tools make it an appealing platform for reaching a captive audience of more than 1 billion active users. Instagram is currently the favored platform for millennials and Gen Z. Posting free visual content, including video, can be a successful strategy to support your efforts on other marketplaces and attract a new generation of buyers.

BUYERS	The world's most popular social network with over 1 billion users.
WHAT SELLS	Decorative antiques and vintage pieces.
REQUIREMENTS	Must have a Facebook and Instagram business account, should have knowledge of social media and marketing.
PRICING	While Instagram is free to use, ad campaigns can be run for a fee. Fees are based on the size of the ad campaign. 5% selling fee, or flat fee of \$0.40 for transactions \$8.00 or less.

IN THE WORDS OF INSTAGRAM

» "Shopping on Instagram is easy for buyers. Built-in tools give you the ability to upload your beautiful photographs, link to items in your shop, and showcase an inspiring lifestyle to potential buyers. Once items are added to your marketplace, you can sell your inventory while simultaneously growing your audience of potential buyers."



[LEARN MORE ABOUT PRICING](#)

[LEARN MORE ABOUT SELLING](#)

RONATI

Developed in Partnership with LAPADA



LAPADA
THE ASSOCIATION OF
ART & ANTIQUES DEALERS

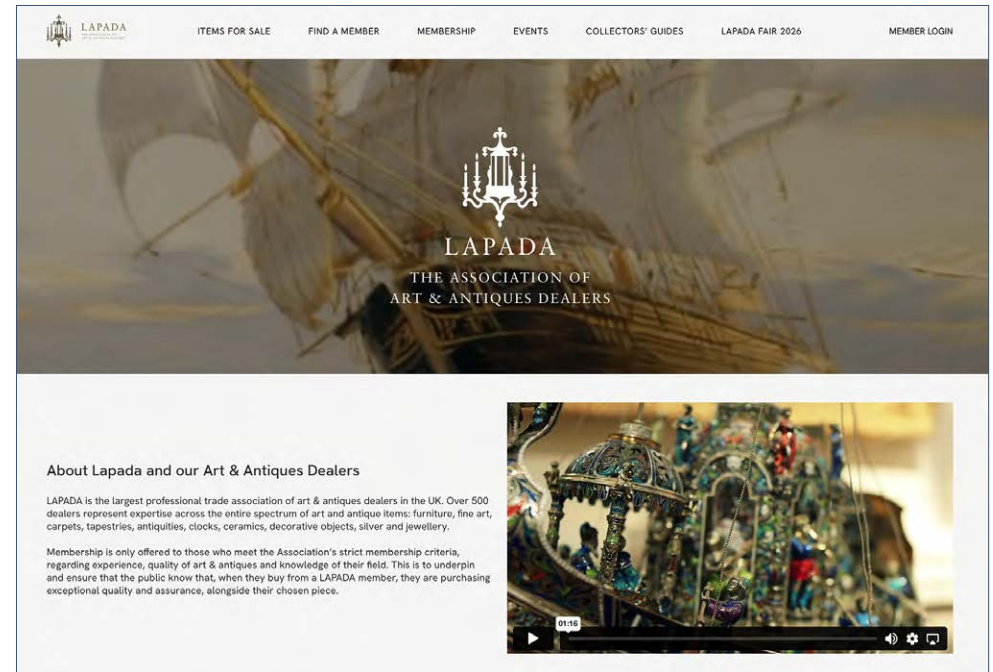
www.lapada.org
Global

LAPADA is the UK's largest association of art and antiques dealers with around 500 members in the UK and 50 members in 16 other countries. Membership is only open to those who meet the association's requirements as to experience, quality of stock, and knowledge of their subject.

BUYERS	Clientele with high budgets and discerning taste.
WHAT SELLS	Fine art, furniture, jewelry, decorative pieces.
REQUIREMENTS	Users must be members of LAPADA, requirements of which include: three years trading, two dealer references, and VAT registration.
PRICING	A one-off £200 upon joining, unless the applicant is already a member (annual membership fee of £550); no set-up fee or commission.

IN THE WORDS OF LAPADA

» "LAPADA's marketplace is only open to members, which means that dealers can be assured they are selling alongside peers who hold themselves to the same standards of quality and expertise. LAPADA is operated for the benefit of members and therefore charges no commissions and is able to charge a minimal fee which is reinvested into marketing and development. Applicants for membership must have been trading for a minimum of three years, be VAT registered and have two references, at least one of whom must be a LAPADA member."



[APPLY TO START SELLING](#)

RONATI

Developed in Partnership with LAPADA

LORFORDS

www.lorfordsantiques.com

Global

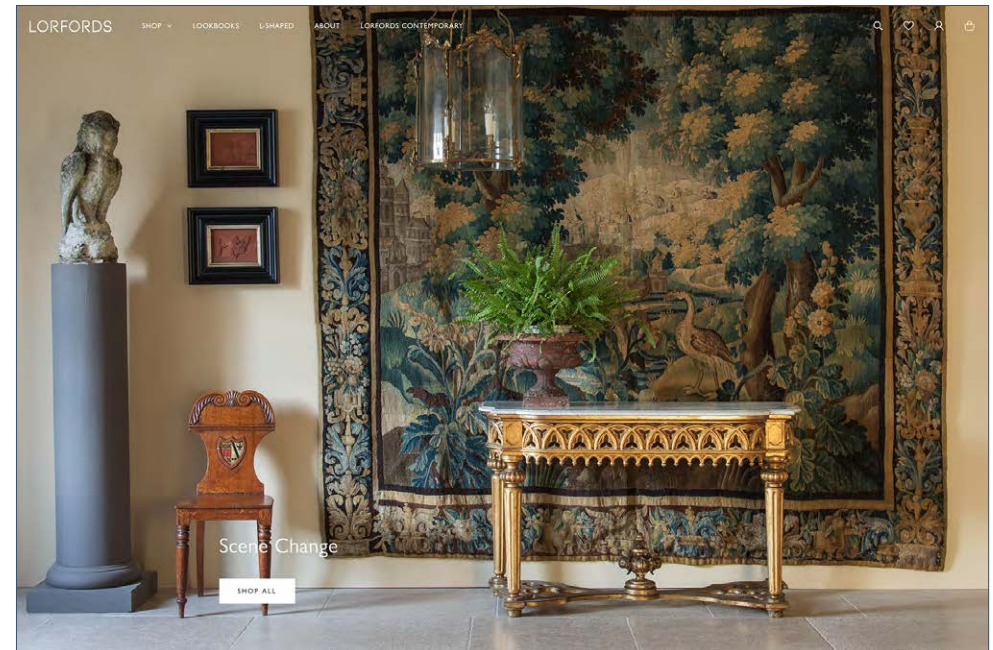
Started by Toby Lorford in 2003, Lorfords Antiques now comprises a main showroom in Tetbury as well as two large antique hangars at Babdown Airfield. The showrooms at Lorfords contain highly curated pieces that possess both provenance and decorative value. To sell on Lorfords' website, a dealer must rent a stand at one of their retail locations for a monthly fee. Monthly fees cover the following, in addition to the dealer's stock being featured on Lorfords' website: in-house marketing (including photography), comprehensive sales support (including managing reservations and overseas shipping quotes), a personal contact for managing stock, and a delivery team.

BUYERS	Trade and private clients with mid- to high-level budgets.
WHAT SELLS	A range of antique pieces including furniture, lighting, art, decorative accessories, tabletop, garden, and architectural pieces.
REQUIREMENTS	Must have a stand at Lorfords' retail space.
PRICING	Set-up cost £0, monthly fee based on the size of stand, 15–17% commission.

IN THE WORDS OF LORFORDS



“If you are a dealer in the UK who sells antiques with high decorative value, Lorfords could be a great opportunity to get your stock in front of a large audience. With destination retail spaces that focus on curation and a website that reaches trade and private buyers, Lorfords offers both brick-and-mortar and online platforms to sell antiques.”



CONTACT TO APPLY

RONATI

Developed in Partnership with LAPADA

LoveAntiques, which is part of IACF (International Antiques & Collectors Fairs) Ltd. is a great site for selling accessible to mid-level furniture, art, and decorative pieces. It offers a simple, easy-to-use website and low pricing structure, along with free listing write-ups and search engine optimization done by specialists. It has a strong vintage, retro, and modern design selling base. There is also a personalized website service starting at £19.99 (+VAT) per month.

BUYERS A wide range of buyers with mid- to high-level budgets.

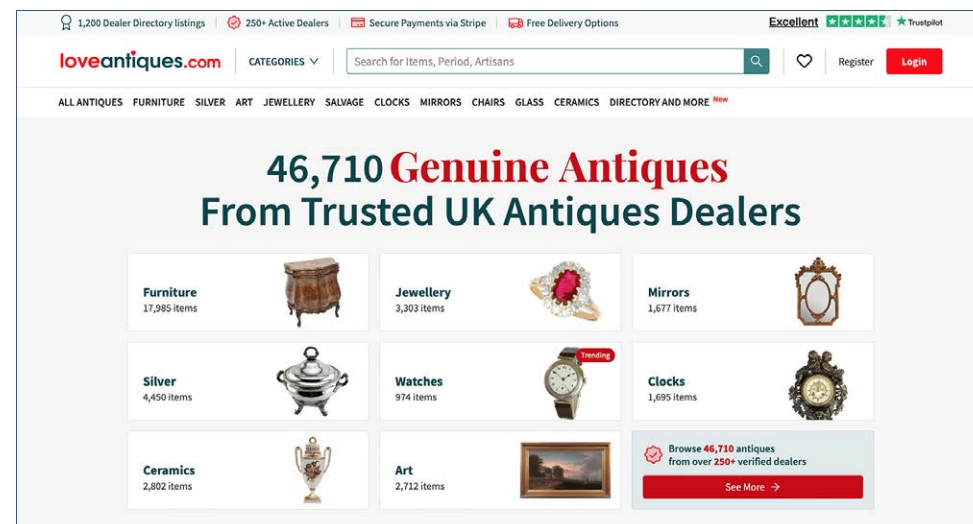
WHAT SELLS A wide range of antique and vintage pieces including furniture, lighting, art, decorative accessories, tabletop, jewelry, and silver.

REQUIREMENTS Sign up via application on website.

PRICING Listing fee between £0.27 and £0.10 as follows (+VAT):
 150 listings: £39.99
 300 listings: £44.99
 400 listings: £49.99
 500 listings: £54.99
 600 listings: £59.99
 No commission.

IN THE WORDS OF LOVEANTIQUES

» "LoveAntiques is Europe's fastest-growing antiques marketplace. LoveAntiques offers dealers a wide audience at an affordable price. With 25% of website traffic coming from the USA, LoveAntiques is truly a global marketplace."



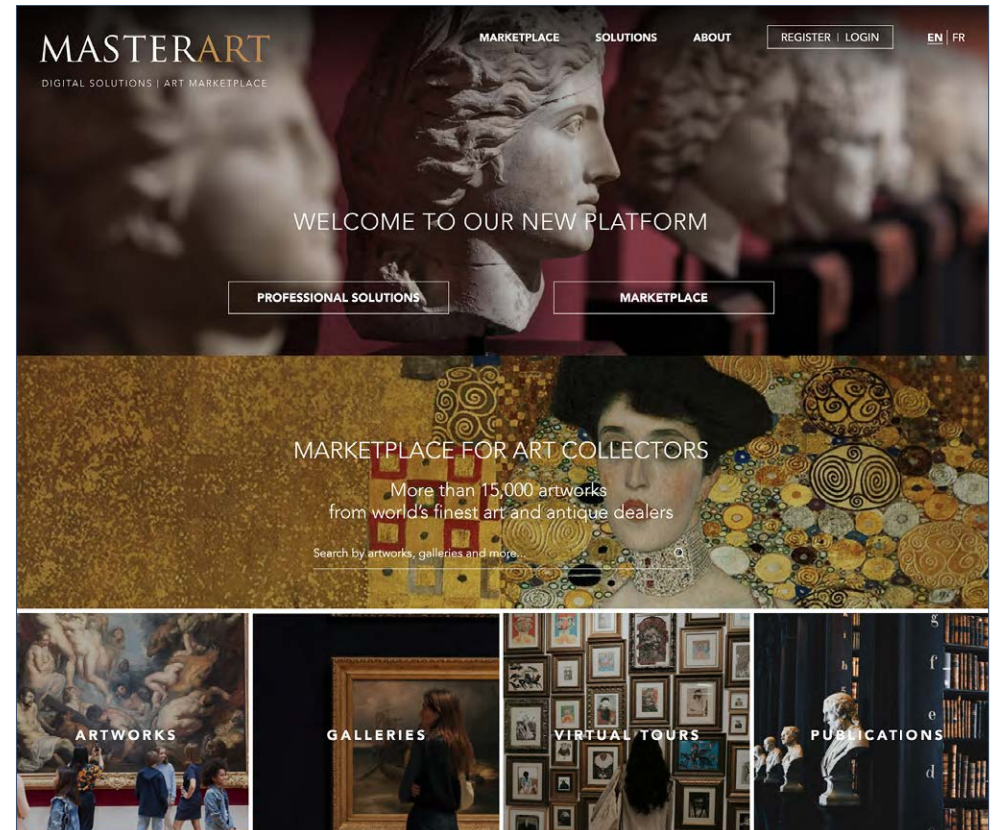
LEARN MORE ABOUT PRICING / SIGN UP TO START

MasterArt is an online platform that showcases more than 15,000 works of art from 300 of the world's leading art dealers and galleries. Their portal invites users to search for artworks by keyword, category or gallery, and to set email alerts about new acquisitions based on their specific search criteria. Their dealers are vetted and long-established. While direct sales do not take place on the site, buyers have the ability to request a price from a gallery.

BUYERS	Art collectors, museum and art professionals, and interior designers.
WHAT SELLS	High-level authentic fine art.
REQUIREMENTS	Must be independently registered with the Chamber of Commerce for at least five years, be a leading international art or antiques dealer, participate in prestigious international fairs, and offer the highest-quality artworks.
PRICING	Standard: £99 per month Template website, standard database, under 500 listings Premium: £189 per month Bespoke website, fully featured database, unlimited listings

IN THE WORDS OF MASTERART

» “If you are an art gallery or specialize in fine art, MasterArt could be a good place to gain exposure for your pieces. With a vetting process in place and high value placed on quality and provenance of pieces, MasterArt is an ideal place to connect with collectors and private buyers around the world.”



APPLY TO START SELLING

RONATI

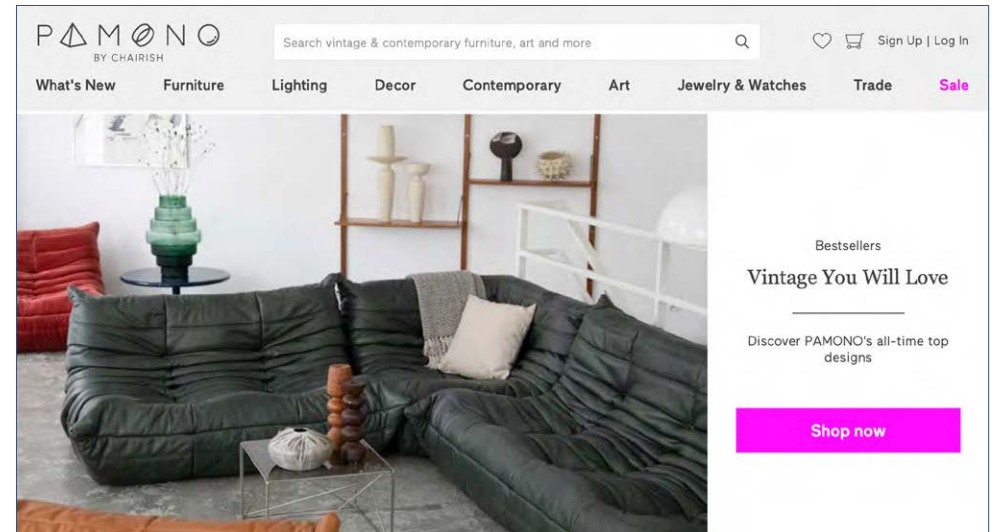
Developed in Partnership with LAPADA

Pamono is a site where UK and European dealers can sell vintage and contemporary pieces. The site is known for unique, one-of-a-kind and avant-garde statement pieces. Pieces on the site are curated from an international mix of high profile and underground galleries, shops, editors, artisans and designers.

BUYERS	Design-focused clientele.
WHAT SELLS	Unique, designer, mid- to high-level vintage and contemporary pieces including furniture, lighting, and decorative accessories.
REQUIREMENTS	Must apply online.
PRICING	Set-up cost £0 £59 for Basic per month £89 for Pro per month £179 for Premium per month Commissions: 20% for up to £6,000 15% for £6,001 – £10,000 10% for £10,001+

IN THE WORDS OF PAMONO

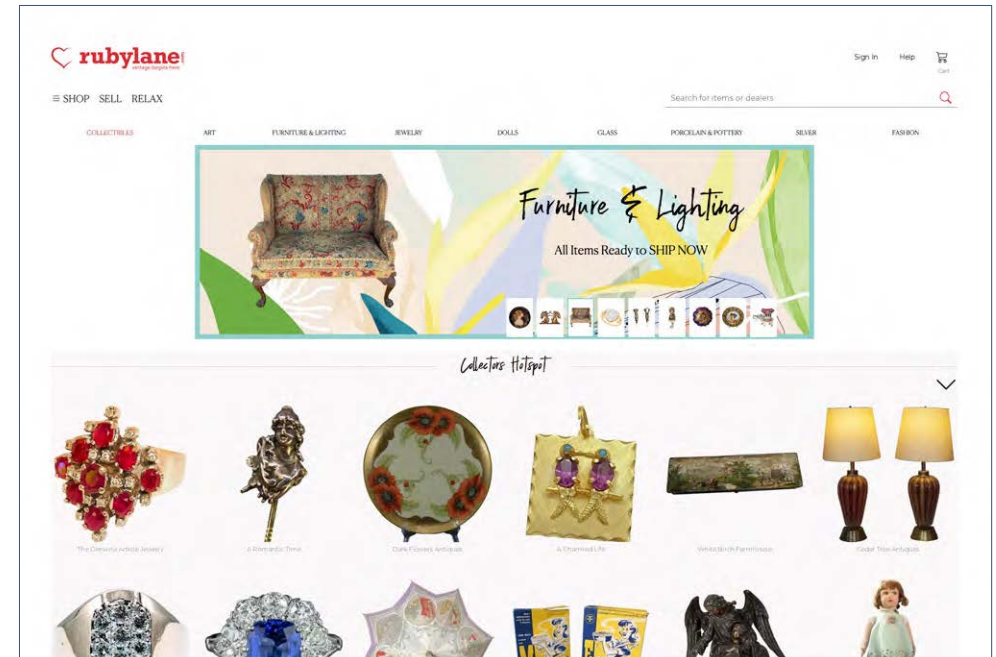
» “For dealers in the UK and Europe with stand-out designer pieces, Pamono could be a great choice. We focus on the story behind each item, giving customers as much information as possible. Dealers who specialize in conversation pieces that make a statement could be a good match for listing on Pamono.”



APPLY TO START SELLING

Ruby Lane has been around since 1998. It is a great site for selling antique and vintage designer furniture and lighting, home accessories, art, jewelry, and clothing. This platform centers around objects with a decorative value as well as unique and rare collector's pieces. Many staff members of Ruby Lane are also seasoned online sellers in the antique and vintage industry.

BUYERS	A wide range of buyers with mid- to high-level budgets including design professionals, collectors, and savvy consumers.
WHAT SELLS	A variety of antique and vintage pieces including furniture, lighting, art, decorative accessories, tabletop, collectibles, jewelry and fashion.
REQUIREMENTS	Sign up via application on the website.
PRICING	No set up cost. \$45 maintenance fee per month, includes unlimited items Commissions: 9.9% on sales up to \$2,500 5% on the portion between \$2,500 – \$7,500 2.5% on the portion exceeding \$7,500



[LEARN MORE ABOUT PRICING](#)

[SIGN UP TO START SELLING](#)

IN THE WORDS OF RUBYLANE

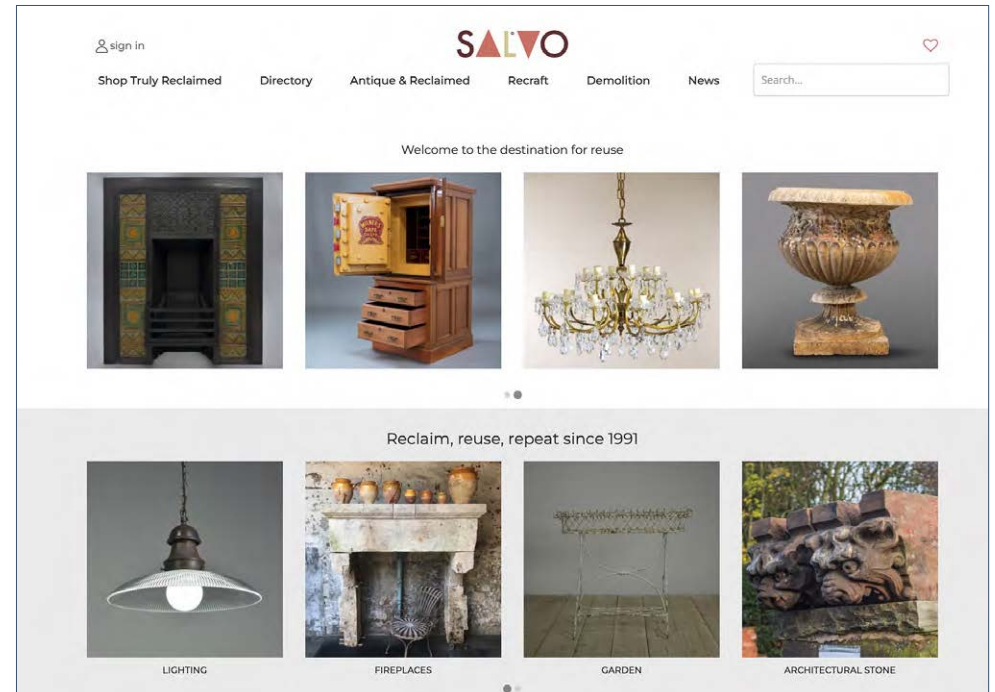
» “Ruby Lane can be a good option for dealers specializing in jewellery, decorative objects, and collector’s items.”

Salvo is the destination for reuse with an online marketplace, directory and shop, which is exclusive to Salvo Code members. Look for the crane logo, an ancient symbol of vigilance and the sign of Salvo Code membership, a world-leading peer-reviewed community of businesses that meet high standards in responsibly sourced architectural and garden antiques, salvage and Truly Reclaimed® materials.

BUYERS	Architects, designers, landscapers, builders and private clients looking to source unique antique architectural salvage, garden antiques and authentic reclaimed materials.
WHAT SELLS	Architectural antiques, garden ornaments, heritage building materials, reclaimed interiors and salvage.
REQUIREMENTS	Please send applications to shirley@salvo.co.uk
PRICING	Registration fee of £35 +VAT Includes: Salvo directory, and the listing of 6 items Additional listings: 6 listings for £30 inc. VAT Enhanced listings: £50 inc. VAT

IN THE WORDS OF SALVO

» “Reach buyers and benefit from Salvo’s established global network. We have built a reputation for being the go-to trusted resource for reclamation and were the first digital destination for salvage, championing the environmental benefits of reuse. Get in touch to join the community.”



[LEARN MORE ABOUT PRICING](#)

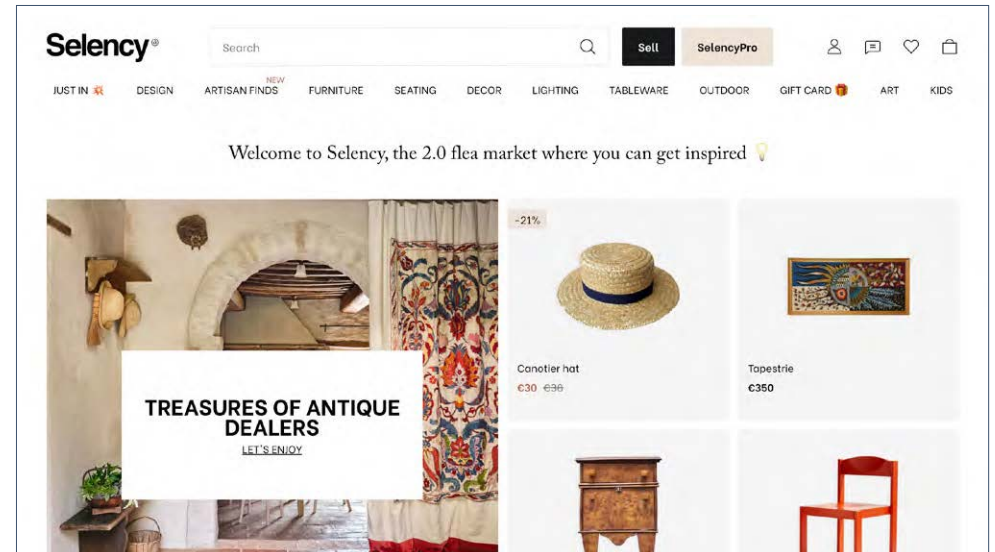
[SIGN UP TO START SELLING](#)

Selency was created in September 2014 by two vintage furniture and home decor fans. The marketplace is the first European website offering vintage, Scandinavian, and designer furniture selected by professionals every single day. In total, there are more than 300,000 items curated by moderators with a focus on quality, so now you can shop for unique pieces of furniture online.

BUYERS	Commercial clients such as restaurants, hotels, and corporate offices. Also designers, architects, and freelancers.
WHAT SELLS	Second-hand and vintage furniture, lighting, decorative accessories and garden pieces.
REQUIREMENTS	None
PRICING	No set-up costs or fees. Retail seller: 20% – 25% tax included Professional seller (France): 15% before tax Professional seller (non-French): 18% before tax

IN THE WORDS OF SELENCY

» “If you’re not a full-time dealer, Selency could be a good option to sell your second-hand items, as long as they are in good condition. With no start-up costs or monthly fees, Selency is an easy way to try your hand at selling online.”



LEARN MORE ABOUT PRICING/SIGN UP TO START

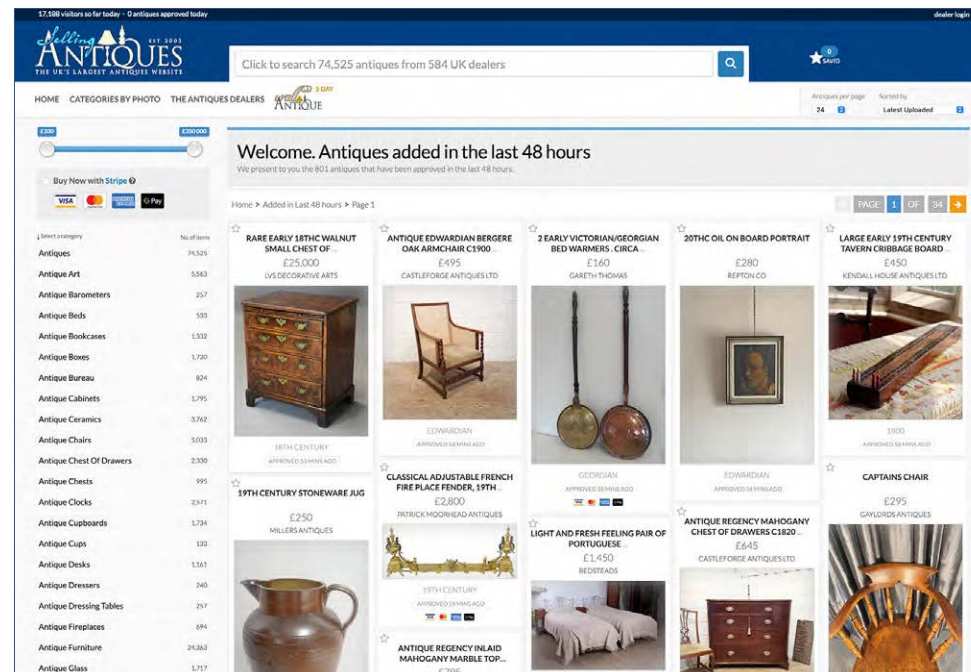
Selling Antiques is an online marketplace offering a wide range of antique and vintage items priced across the board. For dealers in the UK looking for a large audience, Selling Antiques could be a good option. Direct communication between buyers and sellers is encouraged. Interested buyers can contact the dealer directly using the contact details shown with the item.

BUYERS A wide range of customers across the trade and private buyer sectors.

WHAT SELLS A vast array of vintage and antique pieces, including furniture, lighting, art, decorative accessories, tabletop, and jewelry.

REQUIREMENTS Enter your details, make the payment and your account will be available to upload stock immediately. You can cancel at any time; there is no contract to sign.

PRICING Monthly fee based on per-listing of £1.20 to £0.95 as follows:
75 listings: £90
150 listing: £124
250 listings: £225
350 listings: £331
No set-up or commission costs.



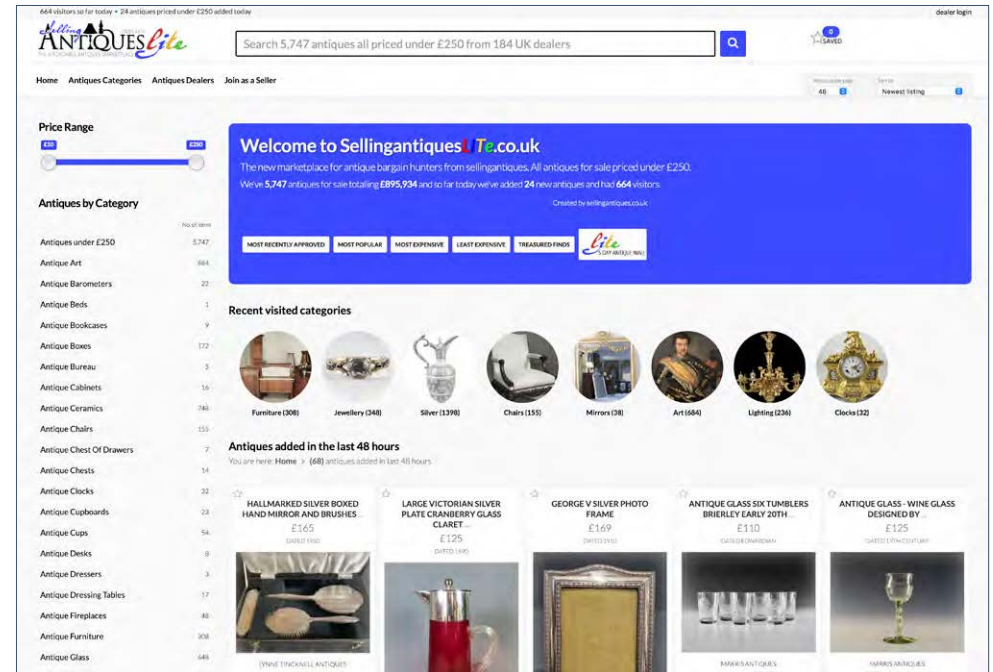
[CONTACT TO APPLY OR LEARN MORE](#)

IN THE WORDS OF SELLING ANTIQUES

» "For dealers looking to start selling online in the UK, Selling Antiques offers a broad audience with different seller packages. The breadth of styles and categories makes Selling Antiques open to various types of dealers and buyers alike."

SellingAntiquesLITE is an affordable online marketplace dedicated to antique enthusiasts seeking items priced under £250. With over 6,000 antiques available, the platform offers a diverse range of categories, including art, furniture, metalwork, and silver. Users can easily browse through more than 300 categories to find unique pieces.

BUYERS	A wide range of customers across the trade and private buyer sectors.
WHAT SELLS	A vast array of vintage and antique pieces, including furniture, lighting, art, decorative accessories, tabletop and jewelry.
REQUIREMENTS	All antiques have to be valued between £10 and £250. A Stripe account is mandatory. Cancel at any time, no contract.
PRICING	250 monthly uploads: £15 per month 500 monthly uploads: £20 per month 1,000 monthly uploads: £25 per month 10% commission



CONTACT TO APPLY OR LEARN MORE

IN THE WORDS OF SELLING ANTIQUES LITE

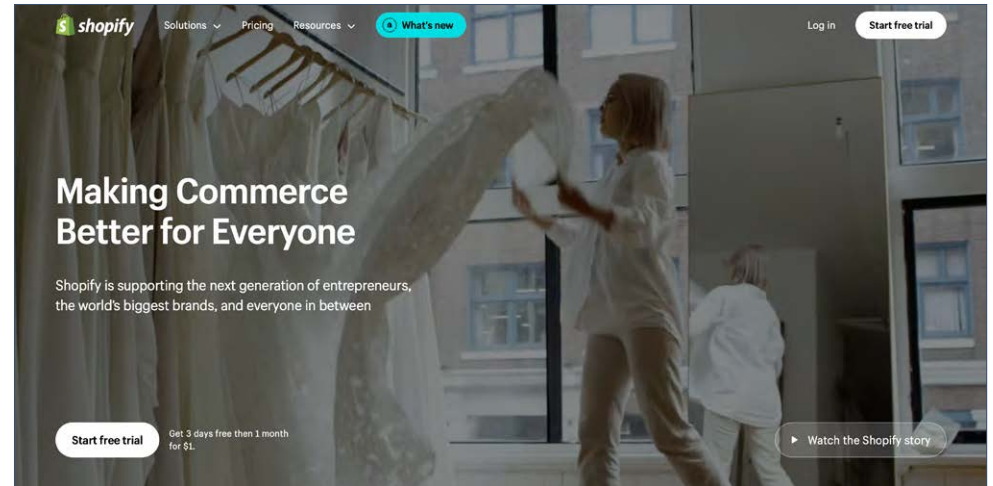
» "For dealers looking to start selling online in the UK, Selling Antiques LITE provides access to a broad audience with flexible seller packages. With a diverse range of styles and categories, the platform caters to a wide variety of dealers and buyers alike."

Shopify is a full-service subscription-based commerce platform, offering built-in mobile shopping where buyers can browse and purchase directly from an online store using any device. Shopify offers a range of features, including an online selling platform, point-of-sale software for brick-and-mortar companies, customized look books, website building and much more. Sellers can choose the level of features they need when choosing a plan.

BUYERS	Global
WHAT SELLS	A broad range of inventory including antiques, collectibles, vintage, and one-of-a-kind pieces of every era and price point.
REQUIREMENTS	No requirements to sign up, four plan levels: Basic, Shopify, Advanced and Plus.
PRICING	Monthly fee after 14 day free trial: Basic: \$29 Shopify: \$79 Advanced: \$299 Plus: \$2,300 No commission.

IN THE WORDS OF SHOPIFY

» “Shopify offers everything you need to build a global online store in just days and attract international buyers. You can create your online store using over 70 templates, customizing the details to match your brand. You have no limit to the number of products you can add, and the platform integrates with Facebook and Instagram.”



LEARN MORE ABOUT PRICING

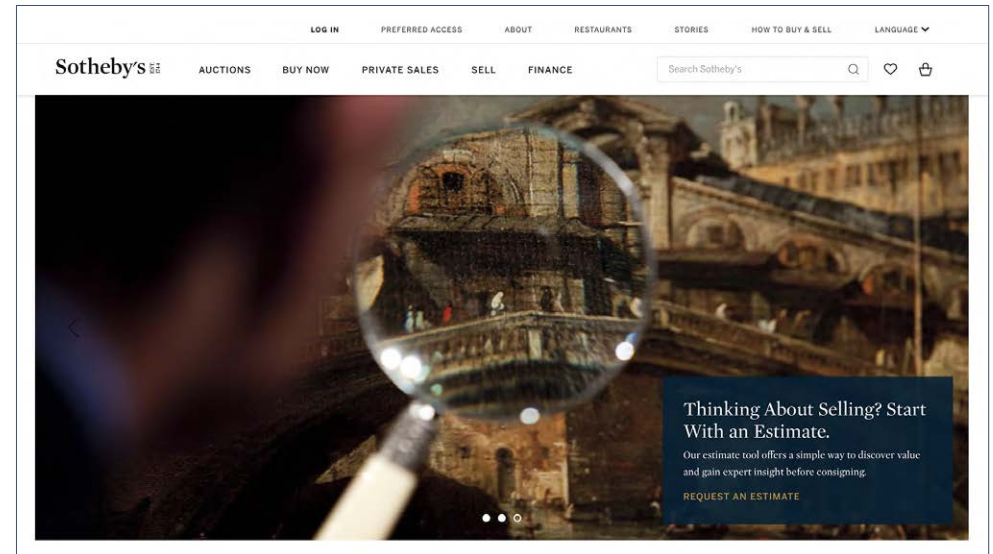
SIGN UP TO START SELLING

The Buy Now division at Sotheby's is an e-commerce marketplace specializing in watches, jewelry and accessories, furniture, decorative objects and art. Sotheby's has over 1 million monthly visitors, and nearly 2 million monthly sessions, offering Buy Now customers the ability to discover and shop, all within minutes. The option to add luxury items to the cart and easily check out gives customers immediate gratification, and enables them to purchase outside of the auction calendar.

BUYERS	Interior designers and private clients with an average net worth of \$8m, with 20% having a net worth of \$20m.
WHAT SELLS	Designer antique and vintage pieces including watches, jewelry, accessories, furniture, decorative objects and art.
REQUIREMENTS	Apply via form on website.
PRICING	Set-up cost \$0, no monthly fees, commission varies.

IN THE WORDS OF SOTHEBY'S

» "The Sotheby's reach — which includes sophisticated consumers, collectors and trade professionals — in combination with Sotheby's legendary name, make their marketplace the perfect platform to sell. Once you submit pieces for consideration, Sotheby's team of specialists will review and notify you by email to let you know if your property is approved for listing. Your items will be professionally catalogued and priced by a Consignment Liaison, and you will be notified when your listing is ready for your review and approval."



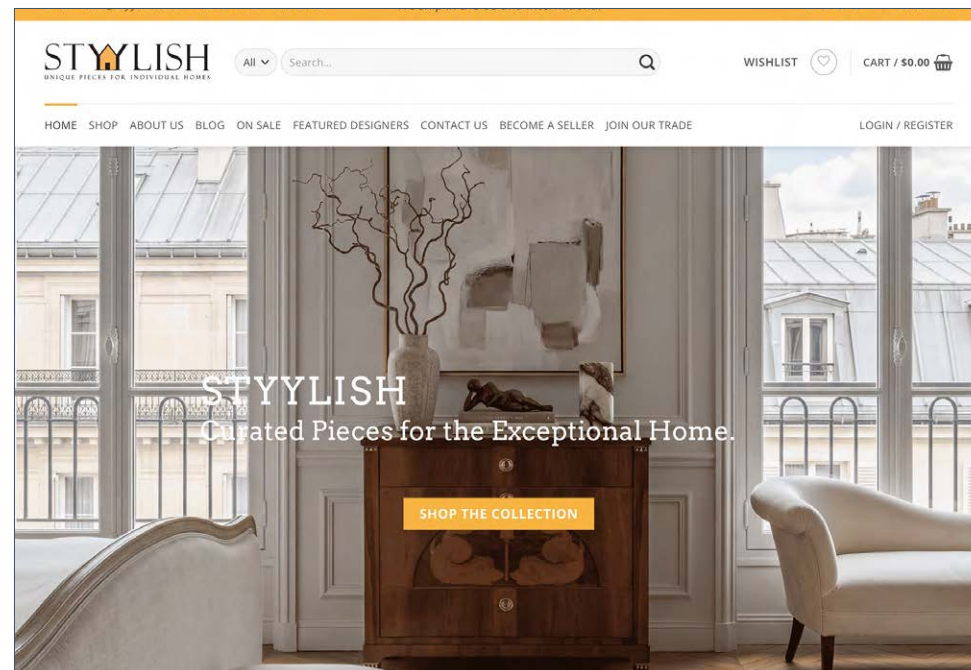
[LEARN MORE ABOUT SELLING](#)

Stylish is an online marketplace for antique, vintage and modern furniture, fine and decorative art, and design. Founded in 2021 by antiques dealer and art historian Silke Berlinghof-Nielsen, Stylish specializes in curating a high quality of international antique and vintage furniture, as well as contemporary designer pieces. They connect customers with unique pieces for their homes and provide a showcase for sellers.

BUYERS	Interior designers, decorators, collectors and private clients with mid- to high-level budgets.
WHAT SELLS	Wide range of antique and vintage pieces including furniture, lighting, art and decorative accessories.
REQUIREMENTS	Online application.
PRICING	20% commission for antique and vintage pieces, plus 3% transaction fee for every sale.

IN THE WORDS OF STYLYSH

» "At Stylish, we are all about *unique pieces for individual homes*. We have a passion for sustainability, quality and historical value. We offer USA and international clients an online shop system and a smooth shipping process."



[APPLY TO START SELLING](#)

VINTERIOR

www.vinterior.co

UK + EU

Vinterior is a UK-based marketplace selling vintage, antique and preowned furniture, lighting, art, and home decor. It has a low commission rate along with no up-front sign-up costs or contracts. The platform has a strong focus on mid-century modern and works with 2,000+ of the best independent sellers from 30+ countries

BUYERS

Vinterior's buyers are individuals seeking pre-owned antique and vintage furniture, lighting, textiles, home decor and fine art.

WHAT SELLS

Vintage and mid-century modern pieces including sfurniture, lighting, art, decorative accessories and rugs.

REQUIREMENTS

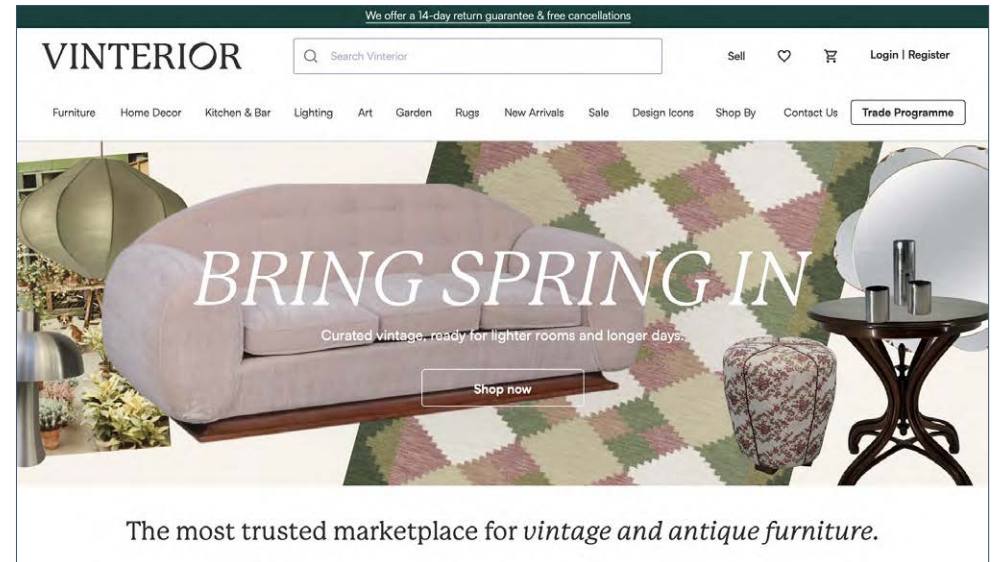
Apply through website.

PRICING

No set-up cost or monthly fees.
Commission is 15–17% on the first £2,500 of the item price, and 10% on any amount above that.
Individual sellers pay a flat commission of 24%.

IN THE WORDS OF VINTERIOR

» "No contract, no monthly fees, and low commission rate equate to a great pay-as-you-go selling structure. Vinterior doesn't make money unless you do. Included at no cost is their unique "listing creation service" where the Vinterior team imports your inventory and handles the creation of your product pages. This is a particularly helpful feature in taking you live and making online sales quickly."



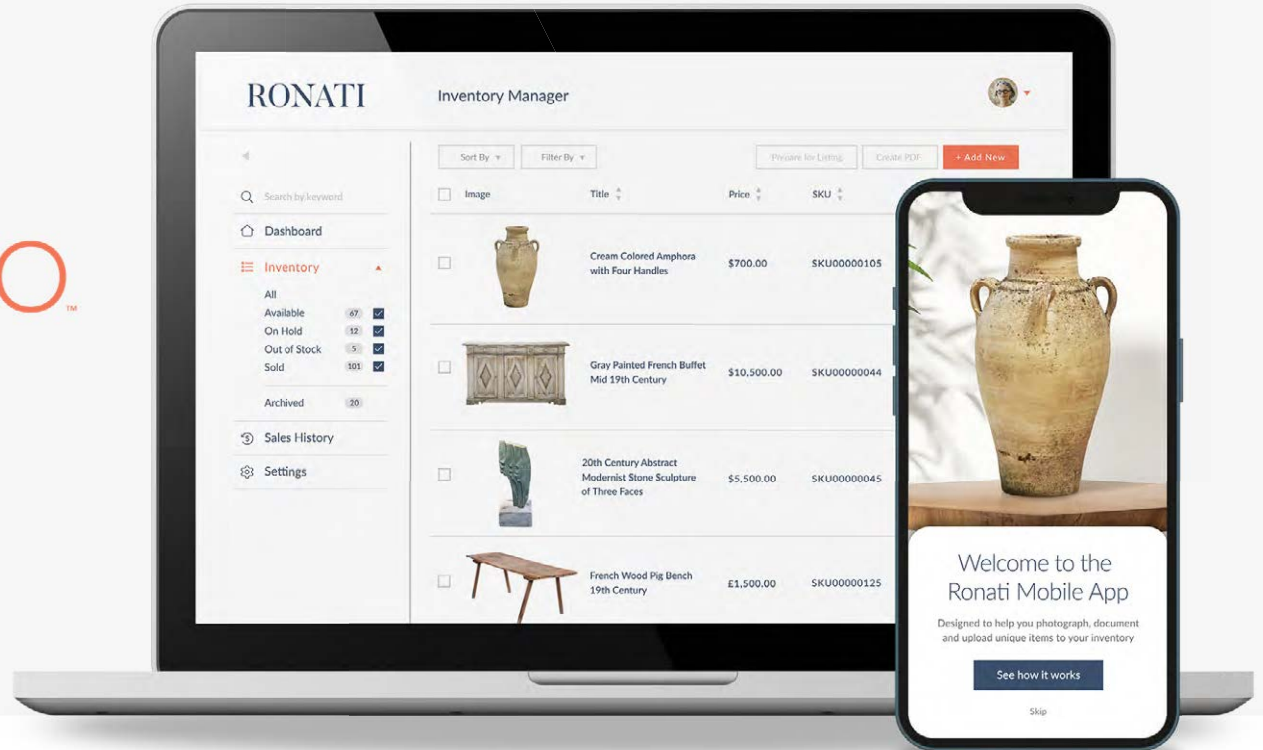
APPLY TO START SELLING

RONATI

Developed in Partnership with LAPADA

RONATI | STUDIO

A suite of tools for sellers of antiques, vintage and unique items.



We built these tools for you.

No more struggling with spreadsheets or forcing your inventory to fit into software that wasn't made for the one-of-a-kind industry.

Spend less time on admin and more time doing what you love — discovering, buying and selling. With one solution you can:

- ✓ Document and photograph your unique pieces
- ✓ Organize, track and manage your complete inventory
- ✓ Sell more with sharing, custom tear sheets and online listing preparation

Your finds are extraordinary.
Now you have technology to match.

[CREATE FREE ACCOUNT](#)

RONATI™

www.ronati.com

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UK +44 (0) 8081 692399

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LAPADA

THE ASSOCIATION OF
ART & ANTIQUES DEALERS

DEVELOPED
IN PARTNERSHIP WITH